



MASTER AGREEMENT #030425
CATEGORY: Public Safety Software
SUPPLIER: Indigitech Software Inc.

This Master Agreement (Agreement) is between Sourcewell, a Minnesota service cooperative located at 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 (Sourcewell) and Indigitech Software Inc., Site 3 Box 32 RR 4, 49101 Hwy. 795, Calmar, Alberta Canada T0C 0V0 (Supplier).

Sourcewell is a local government and service cooperative created under the laws of the State of Minnesota (Minnesota Statutes Section 123A.21) offering a Cooperative Purchasing Program to eligible participating government entities.

Under this Master Agreement entered with Sourcewell, Supplier will provide Included Solutions to Participating Entities through Sourcewell's Cooperative Purchasing Program.

Article 1:
General Terms

The General Terms in this Article 1 control the operation of this Master Agreement between Sourcewell and Supplier and apply to all transactions entered by Supplier and Participating Entities. Subsequent Articles to this Master Agreement control the rights and obligations directly between Sourcewell and Supplier (Article 2), and between Supplier and Participating Entity (Article 3), respectively. These Article 1 General Terms control over any conflicting terms. Where this Master Agreement is silent on any subject, Participating Entity and Supplier retain the ability to negotiate mutually acceptable terms.

- 1) **Purpose.** Pursuant to Minnesota law, the Sourcewell Board of Directors has authorized a Cooperative Purchasing Program designed to provide Participating Entities with access to competitively awarded cooperative purchasing agreements. To facilitate the Program, Sourcewell has awarded Supplier this cooperative purchasing Master Agreement following a competitive procurement process intended to meet compliance standards in accordance with Minnesota law and the requirements contained herein.
- 2) **Intent.** The intent of this Master Agreement is to define the roles of Sourcewell, Supplier, and Participating Entity as it relates to Sourcewell's Cooperative Purchasing Program.
- 3) **Participating Entity Access.** Sourcewell's Cooperative Purchasing Program Master Agreements are available to eligible public agencies (Participating Entities). A Participating Entity's authority to access Sourcewell's Cooperative Purchasing Program is determined through the laws of its respective jurisdiction.
- 4) **Supplier Access.** The Included Solutions offered under this Agreement may be made available to any Participating Entity. Supplier understands that a Participating Entity's use of this Agreement is at the Participating Entity's sole convenience. Supplier will educate its sales and service forces about

Sourcewell eligibility requirements and required documentation. Supplier will be responsible for ensuring sales are with Participating Entities.

- 5) **Term.** This Agreement is effective upon the date of the final signature below. The term of this Agreement is four (4) years from the effective date. The Agreement expires at 11:59 P.M. Central Time on July 17, 2029, unless it is cancelled or extended as defined in this Agreement.
 - a) **Extensions.** Sourcewell and Supplier may agree to up to three (3) additional one-year extensions beyond the original four-year term. The total possible length of this Agreement will be seven (7) years from the effective date.
 - b) **Exceptional Circumstances.** Sourcewell retains the right to consider additional extensions as required under exceptional circumstances.
- 6) **Survival of Terms.** Notwithstanding the termination of this Agreement, the obligations of this Agreement will continue through the performance period of any transaction entered between Supplier and any Participating Entity before the termination date.
- 7) **Scope.** Supplier is awarded a Master Agreement to provide the solutions identified in Solicitation #030425, Category 3. Comprehensive Solutions, to Participating Entities. In-scope solutions include:
 - a) Category 1. Public Safety Response – Agency Situational Awareness, including but not limited to:
 - i) Incident command and management (incident tracking response and reporting, weather/traffic/construction considerations, unit assignments and staffing, training activities, etc.);
 - ii) Mapping (vertical location, indoor, outdoor);
 - iii) Asset tracking and location (personnel, vehicles, controlled substances, equipment, etc.);
 - iv) Community notifications (evacuations, minor crime reporting, shelter in place, etc.);
 - v) One-to-one and one-to-many collaboration and coordination (SMS, push to talk, video, voice, etc.); and
 - vi) Public safety focused data and analysis applications, to include but not limited to video, image, and pattern analysis, acoustic firearms discharge identification, incident response, investigative lead development, predictive analysis, and other data source integration.
 - b) Category 2. Public Safety Response – Agency Operations, including but not limited to:
 - i) Pre-incident planning software, such as:
 - (1) Fire prevention related inspections and enforcement;
 - (2) Operational management (scheduling, training, compliance, etc.); and
 - (3) Data analytics to inform staffing, deployment, station location, budget, and other management decisions.
 - ii) Incident/post-incident software, such as:
 - (1) CAD, RMS for law enforcement, fire, and EMS;
 - (2) Electronic Patient Care Reporting (ePCR) and data transfer to hospitals;
 - (3) Digital and physical evidence management;
 - (4) E-citation systems; and
 - (5) Law enforcement case management
 - c) Category 3. Comprehensive Solutions

- i) Solutions that offer at least one (1) or a combination of solutions from BOTH Category 1 and Category 2 above.

Complimentary equipment, accessories, and services must be directly related to the offering of systems or solutions described in sections 7)a) – c) above. Software platforms or solutions should be able to integrate with a broad range of other software and hardware solutions to improve and/or expand agency capabilities. Sourcewell IS NOT looking for artificial intelligence (AI) customization, but public safety software with existing AI capabilities is eligible.

- 8) **Included Solutions.** Supplier's Proposal to the above referenced RFP is incorporated into this Master Agreement. Only those Solutions included within Supplier's Proposal and within Scope (Included Solutions) are included within the Agreement and may be offered to Participating Entities.
- 9) **Indefinite Quantity.** This Master Agreement defines an indefinite quantity of sales to eligible Participating Entities.
- 10) **Pricing.** Pricing information (including Pricing and Delivery and Pricing Offered tables) for all Included Solutions within Supplier's Proposal is incorporated into this Master Agreement.
- 11) **Not to Exceed Pricing.** Suppliers may not exceed the prices listed in the current Pricing List on file with Sourcewell when offering Included Solutions to Participating Entities. Participating Entities may request adjustments to pricing directly from Supplier during the negotiation and execution of any transaction.
- 12) **Open Market.** Supplier's open market pricing process is included within its Proposal.

13) Supplier Representations:

- i) **Compliance.** Supplier represents and warrants it will provide all Included Solutions under this Agreement in full compliance with applicable federal, state, and local laws and regulations.
- ii) **Licenses.** As applicable, Supplier will maintain a valid status on all required federal, state, and local licenses, bonds, and permits required for the operation of Supplier's business with Participating Entities. Participating Entities may request all relevant documentation directly from Supplier.
- iii) **Supplier Warrants.** Supplier warrants that all Included Solutions furnished under this Agreement are free from liens and encumbrances, and are free from defects in design, materials, and workmanship. In addition, Supplier warrants the Solutions are suitable for and will perform in accordance with the ordinary use for which they are intended.
- 14) **Bankruptcy Notices.** Supplier certifies and warrants it is not currently in a bankruptcy proceeding. Supplier has disclosed all current and completed bankruptcy proceedings within the past seven years within its Proposal. Supplier must provide notice in writing to Sourcewell if it enters a bankruptcy proceeding at any time during the term of this Agreement.
- 15) **Debarment and Suspension.** Supplier certifies and warrants that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded

from programs operated by the State of Minnesota, the United States federal government, or any Participating Entity. Supplier certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this Agreement. Supplier further warrants that it will provide immediate written notice to Sourcewell if this certification changes at any time during the term of this Agreement.

- 16) **Provisions for non-United States federal entity procurements under United States federal awards or other awards (Appendix II to 2 C.F.R § 200).** Participating Entities that use United States federal grant or other federal funding to purchase solutions from this Agreement may be subject to additional requirements including the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 C.F.R. § 200. Participating Entities may have additional requirements based on specific funding source terms or conditions. Within this Section, all references to “federal” should be interpreted to mean the United States federal government. The following list applies when a Participating Entity accesses Supplier’s Included Solutions with United States federal funds.

- i) **EQUAL EMPLOYMENT OPPORTUNITY.** Except as otherwise provided under 41 C.F.R. § 60, all agreements that meet the definition of “federally assisted construction contract” in 41 C.F.R. § 60-1.3 must include the equal opportunity clause provided under 41 C.F.R. § 60-1.4(b), in accordance with Executive Order 11246, “Equal Employment Opportunity” (30 FR 12319, 12935, 3 C.F.R. §, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, “Amending Executive Order 11246 Relating to Equal Employment Opportunity,” and implementing regulations at 41 C.F.R. § 60, “Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor.” The equal opportunity clause is incorporated herein by reference.
- ii) **DAVIS-BACON ACT, AS AMENDED (40 U.S.C. § 3141-3148).** When required by federal program legislation, all prime construction contracts in excess of \$2,000 awarded by non-federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. § 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 C.F.R. § 5, “Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction”). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week. The non-federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-federal entity must report all suspected or reported violations to the federal awarding agency. The contracts must also include a provision for compliance with the Copeland “Anti-Kickback” Act (40 U.S.C. § 3145), as supplemented by Department of Labor regulations (29 C.F.R. § 3, “Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States”). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-federal entity must report all suspected or reported violations to the federal awarding agency. Supplier must comply with all applicable Davis-Bacon Act provisions.

iii) **CONTRACT WORK HOURS AND SAFETY STANDARDS ACT (40 U.S.C. § 3701-3708).**

Where applicable, all contracts awarded by the non-federal entity in excess of \$100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. §§ 3702 and 3704, as supplemented by Department of Labor regulations (29 C.F.R. § 5). Under 40 U.S.C. § 3702 of the Act, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. § 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies, materials, or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence. This provision is hereby incorporated by reference into this Agreement. Supplier certifies that during the term of an award for all Agreements by Sourcewell resulting from this procurement process, Supplier must comply with applicable requirements as referenced above.

iv) **RIGHTS TO INVENTIONS MADE UNDER A CONTRACT OR AGREEMENT.** If the federal award meets the definition of “funding agreement” under 37 C.F.R. § 401.2(a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that “funding agreement,” the recipient or subrecipient must comply with the requirements of 37 C.F.R. § 401, “Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements,” and any implementing regulations issued by the awarding agency. Supplier certifies that during the term of an award for all Agreements by Sourcewell resulting from this procurement process, Supplier must comply with applicable requirements as referenced above.

v) **CLEAN AIR ACT (42 U.S.C. § 7401-7671Q.) AND THE FEDERAL WATER POLLUTION CONTROL ACT (33 U.S.C. § 1251-1387).** Contracts and subgrants of amounts in excess of \$150,000 require the non-federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. § 7401- 7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. § 1251- 1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA). Supplier certifies that during the term of this Agreement it will comply with applicable requirements as referenced above.

vi) **DEBARMENT AND SUSPENSION (EXECUTIVE ORDERS 12549 AND 12689).** A contract award (see 2 C.F.R. § 180.220) must not be made to parties listed on the government wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 C.F.R. § 180 that implement Executive Orders 12549 (3 C.F.R. § 1986 Comp., p. 189) and 12689 (3 C.F.R. § 1989 Comp., p. 235), “Debarment and Suspension.” SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549. Supplier certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency.

vii) **BYRD ANTI-LOBBYING AMENDMENT, AS AMENDED (31 U.S.C. § 1352).** Suppliers must file any required certifications. Suppliers must not have used federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any federal contract, grant, or any other award covered by 31 U.S.C. § 1352. Suppliers must disclose any lobbying with non-federal funds that takes place in connection with obtaining any federal award. Such disclosures are forwarded from tier to tier up to the non-federal award. Suppliers must file all certifications and disclosures required by, and otherwise comply with, the Byrd Anti-Lobbying Amendment (31 U.S.C. § 1352).

viii) **RECORD RETENTION REQUIREMENTS.** To the extent applicable, Supplier must comply with the record retention requirements detailed in 2 C.F.R. § 200.333. The Supplier further certifies that it will retain all records as required by 2 C.F.R. § 200.333 for a period of 3 years after grantees or subgrantees submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending matters are closed.

ix) **ENERGY POLICY AND CONSERVATION ACT COMPLIANCE.** To the extent applicable, Supplier must comply with the mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act.

x) **BUY AMERICAN PROVISIONS COMPLIANCE.** To the extent applicable, Supplier must comply with all applicable provisions of the Buy American Act. Purchases made in accordance with the Buy American Act must follow the applicable procurement rules calling for free and open competition.

xi) **ACCESS TO RECORDS (2 C.F.R. § 200.336).** Supplier agrees that duly authorized representatives of a federal agency must have access to any books, documents, papers and records of Supplier that are directly pertinent to Supplier's discharge of its obligations under this Agreement for the purpose of making audits, examinations, excerpts, and transcriptions. The right also includes timely and reasonable access to Supplier's personnel for the purpose of interview and discussion relating to such documents.

xii) **PROCUREMENT OF RECOVERED MATERIALS (2 C.F.R. § 200.322).** A non-federal entity that is a state agency or agency of a political subdivision of a state and its contractors must comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 C.F.R. § 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

xiii) **FEDERAL SEAL(S), LOGOS, AND FLAGS.** The Supplier cannot use the seal(s), logos, crests, or reproductions of flags or likenesses of Federal agency officials without specific pre-approval.

xiv) **NO OBLIGATION BY FEDERAL GOVERNMENT.** The U.S. federal government is not a party to this Agreement or any purchase by a Participating Entity and is not subject to any obligations or liabilities to the Participating Entity, Supplier, or any other party pertaining to any matter resulting from the Agreement or any purchase by an authorized user.

xv) **PROGRAM FRAUD AND FALSE OR FRAUDULENT STATEMENTS OR RELATED ACTS.** The Contractor acknowledges that 31 U.S.C. § 38 (Administrative Remedies for False Claims and Statements) applies to the Supplier's actions pertaining to this Agreement or any purchase by a Participating Entity.

xvi) **FEDERAL DEBT.** The Supplier certifies that it is non-delinquent in its repayment of any federal debt. Examples of relevant debt include delinquent payroll and other taxes, audit disallowance, and benefit overpayments.

xvii) **CONFLICTS OF INTEREST.** The Supplier must notify the U.S. Office of General Services, Sourcewell, and Participating Entity as soon as possible if this Agreement or any aspect related to the anticipated work under this Agreement raises an actual or potential conflict of interest (as described in 2 C.F.R. Part 200). The Supplier must explain the actual or potential conflict in writing in sufficient detail so that the U.S. Office of General Services, Sourcewell, and Participating Entity are able to assess the actual or potential conflict; and provide any additional information as necessary or requested.

xviii) **U.S. EXECUTIVE ORDER 13224.** The Supplier, and its subcontractors, must comply with U.S. Executive Order 13224 and U.S. Laws that prohibit transactions with and provision of resources and support to individuals and organizations associated with terrorism.

xix) **PROHIBITION ON CERTAIN TELECOMMUNICATIONS AND VIDEO SURVEILLANCE SERVICES OR EQUIPMENT.** To the extent applicable, Supplier certifies that during the term of this Agreement it will comply with applicable requirements of 2 C.F.R. § 200.216.

xx) **DOMESTIC PREFERENCES FOR PROCUREMENTS.** To the extent applicable, Supplier certifies that during the term of this Agreement, Supplier will comply with applicable requirements of 2 C.F.R. § 200.322.

Article 2: Sourcewell and Supplier Obligations

The Terms in this Article 2 relate specifically to Sourcewell and its administration of this Master Agreement with Supplier and Supplier's obligations thereunder.

- 1) **Authorized Sellers.** Supplier must provide Sourcewell a current means to validate or authenticate Supplier's authorized dealers, distributors, or resellers which may complete transactions of Included Solutions offered under this Agreement. Sourcewell may request updated information in its discretion, and Supplier agrees to provide requested information within a reasonable time.
- 2) **Product and Price Changes Requirements.** Supplier may request Included Solutions changes, additions, or deletions at any time. All requests must be made in writing by submitting a Sourcewell Price and Product Change Request Form to Sourcewell. At a minimum, the request must:
 - Identify the applicable Sourcewell Agreement number;
 - Clearly specify the requested change;
 - Provide sufficient detail to justify the requested change;
 - Individually list all Included Solutions affected by the requested change, along with the requested change (e.g., addition, deletion, price change); and
 - Include a complete restatement of Pricing List with the effective date of the modified pricing, or product addition or deletion. The new pricing restatement must include all Included Solutions offered, even for those items where pricing remains unchanged.

A fully executed Sourcewell Price and Product Change Request Form will become an amendment to this Agreement and will be incorporated by reference.

- 3) **Authorized Representative.** Supplier will assign an Authorized Representative to Sourcewell for this Agreement and must provide prompt notice to Sourcewell if that person is changed. The Authorized Representative will be responsible for:
 - Maintenance and management of this Agreement;
 - Timely response to all Sourcewell and Participating Entity inquiries; and
 - Participation in reviews with Sourcewell.

Sourcewell's Authorized Representative is its Chief Procurement Officer.

- 4) **Performance Reviews.** Supplier will perform a minimum of one review with Sourcewell per agreement year. The review will cover transactions to Participating Entities, pricing and terms, administrative fees, sales data reports, performance issues, supply chain issues, customer issues, and any other necessary information.
- 5) **Sales Reporting Required.** Supplier is required as a material element to this Master Agreement to report all completed transactions with Participating Entities utilizing this Agreement. Failure to provide complete and accurate reports as defined herein will be a material breach of the Agreement and Sourcewell reserves the right to pursue all remedies available at law including cancellation of this Agreement.

- 6) **Reporting Requirements.** Supplier must provide Sourcewell an activity report of all transactions completed utilizing this Agreement. Reports are due at least once each calendar quarter (Reporting Period). Reports must be received no later than 45 calendar days after the end of each calendar quarter. Supplier may report on a more frequent basis in its discretion. Reports must be provided regardless of the amount of completed transactions during that quarter (i.e., if there are no sales, Supplier must submit a report indicating no sales were made).

The Report must contain the following fields:

- Participating Entity Name (e.g., City of Staples Highway Department);
- Participating Entity Physical Street Address;
- Participating Entity City;
- Participating Entity State/Province;
- Participating Entity Zip/Postal Code;
- Sourcewell Participating Entity Account Number;
- Transaction Description;
- Transaction Purchased Price;
- Sourcewell Administrative Fee Applied; and
- Date Transaction was invoiced/sale was recognized as revenue by Supplier.

If collected by Supplier, the Report may include the following fields as available:

- Participating Entity Contact Name;
- Participating Entity Contact Email Address;
- Participating Entity Contact Telephone Number;

- 7) **Administrative Fee.** In consideration for the support and services provided by Sourcewell, Supplier will pay an Administrative Fee to Sourcewell on all completed transactions to Participating Entities utilizing this Agreement. Supplier will include its Administrative Fee within its proposed pricing. Supplier may not directly charge Participating Entities to offset the Administrative Fee.
- 8) **Fee Calculation.** Supplier's Administrative Fee payable to Sourcewell will be calculated as a stated percentage (listed in Supplier's Proposal) of all completed transactions utilizing this Master Agreement within the preceding Reporting Period. For certain categories, a flat fee may be proposed. The Administrative Fee will be stated in Supplier's Proposal.
- 9) **Fee Remittance.** Supplier will remit fee to Sourcewell no later than 45 calendar days after the close of the preceding calendar quarter in conjunction with Supplier's Reporting Period obligations defined herein. Payments should note the Supplier's name and Sourcewell-assigned Agreement number in the memo; and must be either mailed to Sourcewell above "Attn: Accounts Receivable" or remitted electronically to Sourcewell's banking institution per Sourcewell's Finance department instructions.
- 10) **Noncompliance.** Sourcewell reserves the right to seek all remedies available at law for unpaid or underpaid Administrative Fees due under this Agreement. Failure to remit payment, delinquent payments, underpayments, or other deviations from the requirements of this Agreement may be deemed a material breach and may result in cancellation of this Agreement and disbarment from future Agreements.

- 11) **Audit Requirements.** Pursuant to Minn. Stat. § 16C.05, subdivision 5, the books, records, documents, and accounting procedures and practices relevant to this Agreement are subject to examination by Sourcewell and the Minnesota State Auditor for a minimum of six years from the end of this Agreement. Supplier agrees to fully cooperate with Sourcewell in auditing transactions under this Agreement to ensure compliance with pricing terms, correct calculation and remittance of Administrative Fees, and verification of transactions as may be requested by a Participating Entity or Sourcewell.
- 12) **Assignment, Transfer, and Administrative Changes.** Supplier may not assign or otherwise transfer its rights or obligations under this Agreement without the prior written consent of Sourcewell. Such consent will not be unreasonably withheld. Sourcewell reserves the right to unilaterally assign all or portions of this Agreement within its sole discretion to address corporate restructurings, mergers, acquisitions, or other changes to the Responsible Party and named in the Agreement. Any prohibited assignment is invalid. Upon request Sourcewell may make administrative changes to agreement documentation such as name changes, address changes, and other non-material updates as determined within its sole discretion.
- 13) **Amendments.** Any material change to this Agreement must be executed in writing through an amendment and will not be effective until it has been duly executed by the parties.
- 14) **Waiver.** Failure by Sourcewell to enforce any right under this Agreement will not be deemed a waiver of such right in the event of the continuation or repetition of the circumstances giving rise to such right.
- 15) **Complete Agreement.** This Agreement represents the complete agreement between the parties for the scope as defined herein. Supplier and Sourcewell may enter into separate written agreements relating specifically to transactions outside of the scope of this Agreement.
- 16) **Relationship of Sourcewell and Supplier.** This Agreement does not create a partnership, joint venture, or any other relationship such as employee, independent contractor, master-servant, or principal-agent.
- 17) **Indemnification.** Supplier must indemnify, defend, save, and hold Sourcewell, including their agents and employees, harmless from any claims or causes of action, including attorneys' fees incurred by Sourcewell, arising out of any act or omission in the performance of this Agreement by the Supplier or its agents or employees; this indemnification includes injury or death to person(s) or property alleged to have been caused by some defect in design, condition, or performance of Included Solutions under this Agreement. Sourcewell's responsibility will be governed by the State of Minnesota's Tort Liability Act (Minnesota Statutes Chapter 466) and other applicable law.
- 18) **Data Practices.** Supplier and Sourcewell acknowledge Sourcewell is subject to the Minnesota Government Data Practices Act, Minnesota Statutes Chapter 13. As it applies to all data created and maintained in performance of this Agreement, Supplier may be subject to the requirements of this chapter.

19) **Grant of License.**

a) **During the term of this Agreement:**

i) **Supplier Promotion.** Sourcewell grants to Supplier a royalty-free, worldwide, non-exclusive right and license to use the trademark(s) provided to Supplier by Sourcewell in advertising, promotional materials, and informational sites for the purpose of marketing Sourcewell's Agreement with Supplier.

ii) **Sourcewell Promotion.** Supplier grants to Sourcewell a royalty-free, worldwide, non-exclusive right and license to use Supplier's trademarks in advertising, promotional materials, and informational sites for the purpose of marketing Supplier's Agreement with Sourcewell.

b) **Limited Right of Sublicense.** The right and license granted herein includes a limited right of each party to grant sublicenses to their respective subsidiaries, distributors, dealers, resellers, marketing representatives, partners, or agents (collectively "Permitted Sublicensees") in advertising, promotional, or informational materials for the purpose of marketing the Parties' relationship. Any sublicense granted will be subject to the terms and conditions of this Article. Each party will be responsible for any breach of this section by any of their respective sublicensees.

c) **Use; Quality Control.**

i) Neither party may alter the other party's trademarks from the form provided and must comply with removal requests as to specific uses of its trademarks or logos.

ii) Each party agrees to use, and to cause its Permitted Sublicensees to use, the other party's trademarks only in good faith and in a dignified manner consistent with such party's use of the trademarks. Each party may make written notice to the other regarding misuse under this section. The offending party will have 30 days of the date of the written notice to cure the issue or the license/sublicense will be terminated.

d) **Termination.** Upon the termination of this Agreement for any reason, each party, including Permitted Sublicensees, will have 30 days to remove all Trademarks from signage, websites, and the like bearing the other party's name or logo (excepting Sourcewell's pre-printed catalog of suppliers which may be used until the next printing). Supplier must return all marketing and promotional materials, including signage, provided by Sourcewell, or dispose of it according to Sourcewell's written directions.

20) **Venue and Governing law between Sourcewell and Supplier Only.** The substantive and procedural laws of the State of Minnesota will govern this Agreement between Sourcewell and Supplier. Venue for all legal proceedings arising out of this Agreement between Sourcewell and Supplier will be in court of competent jurisdiction within the State of Minnesota. This section does not apply to any dispute between Supplier and Participating Entity. This Agreement reserves the right for Supplier and Participating Entity to negotiate this term to within any transaction documents.

21) **Severability.** If any provision of this Agreement is found by a court of competent jurisdiction to be illegal, unenforceable, or void then both parties will be relieved from all obligations arising from that provision. If the remainder of this Agreement is capable of being performed, it will not be affected by such determination or finding and must be fully performed.

22) **Insurance Coverage.** At its own expense, Supplier must maintain valid insurance policy(ies) during the performance of this Agreement with insurance company(ies) licensed or authorized to do business in the State of Minnesota having an "AM BEST" rating of A- or better, with coverage and limits of insurance not less than the following:

- a) **Commercial General Liability Insurance.** Supplier will maintain insurance covering its operations, with coverage on an occurrence basis, and must be subject to terms no less broad than the Insurance Services Office ("ISO") Commercial General Liability Form CG0001 (2001 or newer edition), or equivalent. At a minimum, coverage must include liability arising from premises, operations, bodily injury and property damage, independent contractors, products-completed operations including construction defect, contractual liability, blanket contractual liability, and personal injury and advertising injury. All required limits, terms and conditions of coverage must be maintained during the term of this Agreement.
 - \$1,500,000 each occurrence Bodily Injury and Property Damage
 - \$1,500,000 Personal and Advertising Injury
 - \$2,000,000 aggregate for products liability-completed operations
 - \$2,000,000 general aggregate
- b) **Certificates of Insurance.** Prior to execution of this Agreement, Supplier must furnish to Sourcewell a certificate of insurance, as evidence of the insurance required under this Agreement. Prior to expiration of the policy(ies), renewal certificates must be mailed to Sourcewell, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 or provided to in an alternative manner as directed by Sourcewell. The certificates must be signed by a person authorized by the insurer(s) to bind coverage on their behalf. Failure of Supplier to maintain the required insurance and documentation may constitute a material breach.
- c) **Additional Insured Endorsement and Primary and Non-contributory Insurance Clause.** Supplier agrees to list Sourcewell, including its officers, agents, and employees, as an additional insured under the Supplier's commercial general liability insurance policy with respect to liability arising out of activities, "operations," or "work" performed by or on behalf of Supplier, and products and completed operations of Supplier. The policy provision(s) or endorsement(s) must further provide that coverage is primary and not excess over or contributory with any other valid, applicable, and collectible insurance or self-insurance in force for the additional insureds.
- d) **Waiver of Subrogation.** Supplier waives and must require (by endorsement or otherwise) all its insurers to waive subrogation rights against Sourcewell and other additional insureds for losses paid under the insurance policies required by this Agreement or other insurance applicable to the Supplier or its subcontractors. The waiver must apply to all deductibles and/or self-insured retentions applicable to the required or any other insurance maintained by the Supplier or its subcontractors. Where permitted by law, Supplier must require similar written express waivers of subrogation and insurance clauses from each of its subcontractors.
- e) **Umbrella/Excess Liability/SELF-INSURED RETENTION.** The limits required by this Agreement can be met by either providing a primary policy or in combination with umbrella/excess liability policy(ies), or self-insured retention.

23) **Termination for Convenience.** Sourcewell or Supplier may terminate this Agreement upon 60 calendar days' written notice to the other Party. Termination pursuant to this section will not relieve

the Supplier's obligations under this Agreement for any transactions entered with Participating Entities through the date of termination, including reporting and payment of applicable Administrative Fees.

- 24) **Termination for Cause.** Sourcewell may terminate this Agreement upon providing written notice of material breach to Supplier. Notice must describe the breach in reasonable detail and state the intent to terminate the Agreement. Upon receipt of Notice, the Supplier will have 30 calendar days in which it must cure the breach. Termination pursuant to this section will not relieve the Supplier's obligations under this Agreement for any transactions entered with Participating Entities through the date of termination, including reporting and payment of applicable Administrative Fees.

Article 3: Supplier Obligations to Participating Entities

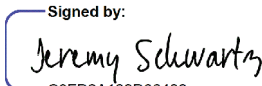
The Terms in this Article 3 relate specifically to Supplier and a Participating Entity when entering transactions utilizing the General Terms established in this Master Agreement. Article 1 General Terms control over any conflict with this Article 3. Where this Master Agreement is silent on any subject, Participating Entity and Supplier retain the ability to negotiate mutually acceptable terms.

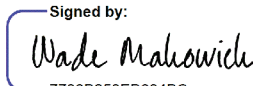
- 1) **Quotes to Participating Entities.** Suppliers are encouraged to provide all pricing information regarding the total cost of acquisition when quoting to a Participating Entity. Suppliers and Participating Entities are encouraged to include all cost specifically associated with or included within the Suppliers proposal and Included Solutions within transaction documents.
- 2) **Shipping, Delivery, Acceptance, Rejection, and Warranty.** Supplier's proposal may include proposed terms relating to shipping, delivery, inspection, and acceptance/rejection and other relevant terms of tendered Solutions. Supplier and Participating Entity may negotiate final terms appropriate for the specific transaction relating to non-appropriation, shipping, delivery, inspection, acceptance/rejection of tendered Solutions, and warranty coverage for Included Solutions. Such terms may include, but are not limited to, costs, risk of loss, proper packaging, inspection rights and timelines, acceptance or rejection procedures, and remedies as mutually agreed include notice requirements, replacement, return or exchange procedures, and associated costs.
- 3) **Applicable Taxes.** Participating Entity is responsible for notifying supplier of its tax-exempt status and for providing Supplier with any valid tax-exemption certification(s) or related documentation.
- 4) **Ordering Process and Payment.** Supplier's ordering process and acceptable forms of payment are included within its Proposal. Participating Entities will be solely responsible for payment to Supplier and Sourcewell will have no liability for any unpaid invoice of any Participating Entity.
- 5) **Transaction Documents.** Participating Entity may require the use of its own forms to complete transactions directly with Supplier utilizing the terms established in this Agreement. Supplier's standard form agreements may be offered as part of its Proposal. Supplier and Participating Entity may complete and document transactions utilizing any type of transaction documents as mutually agreed. In any transaction document entered utilizing this Agreement, Supplier and Participating Entity must include specific reference to this Master Agreement by number and to Participating Entity's unique Sourcewell account number.

- 6) **Additional Terms and Conditions Permitted.** Participating Entity and Supplier may negotiate and include additional terms and conditions within transaction documentation as mutually agreed. Such terms may supplant or supersede this Master Agreement when necessary and as solely determined by Participating Entity. Sourcewell has expressly reserved the right for Supplier and Participating Entity to address any necessary provisions within transaction documents not expressly included within this Master Agreement, including but not limited to transaction cancellation, dispute resolution, governing law and venue, non-appropriation, insurance, defense and indemnity, force majeure, and other material terms as mutually agreed.
- 7) **Subsequent Agreements and Survival.** Supplier and Participating Entity may enter into a separate agreement to facilitate long-term performance obligations utilizing the terms of this Master Agreement as mutually agreed. Such agreements may provide for a performance period extending beyond the full term of this Master Agreement as determined in the discretion of Participating Entity.
- 8) **Participating Addendums.** Supplier and Participating Entity may enter a Participating Addendum or similar document extending and supplementing the terms of this Master Agreement to facilitate adoption as may be required by a Participating Entity.

Sourcewell

Indigitech Software Inc.

Signed by:

 By: C0FD2A139D06489...
 Jeremy Schwartz
 Title: Chief Procurement Officer
 Date: 7/15/2025 | 3:03 PM CDT

Signed by:

 By: 7788B258EB684BC...
 Wade Mahowich
 Title: President
 Date: 7/15/2025 | 1:55 PM CDT

RFP 030425 - Public Safety Software

Vendor Details

Company Name: Indigetech Software Inc.

Does your company conduct business under any other name? If yes, please state: Indigetech

Address: Site 3 Box 32 RR 4
Calmar, Alberta T0C0V0

Contact: Wade Mahowich

Email: wmahowich@indigetech.ca

Phone: 250-252-2141

HST#: 789128295

Submission Details

Created On: Tuesday February 04, 2025 12:06:21

Submitted On: Tuesday March 04, 2025 11:44:55

Submitted By: Wade Mahowich

Email: wmahowich@indigetech.ca

Transaction #: 2fe96665-efeb-44f9-ae1a-8f4b3d98e8f7

Submitter's IP Address: 147.243.242.137

Specifications

Table 1: Proposer Identity & Authorized Representatives (Not Scored)

General Instructions (applies to all Tables) Sourcewell prefers a brief but thorough response to each question. Do not merely attach additional documents to your response without also providing a substantive response. Do not leave answers blank; respond “N/A” if the question does not apply to you (preferably with an explanation).

Table 1 Specific Instructions. Sourcewell requires identification of all parties responsible for providing Solutions under a resulting master agreement(s) (Responsible Supplier). Proposers are strongly encouraged to include all potential Responsible Suppliers including any corporate affiliates, subsidiaries, D.B.A., and any other authorized entities within a singular proposal. All information required under this RFP must be included for each Responsible Supplier as instructed. Proposers with multiple Responsible Supplier options may choose to respond individually as distinct entities, however each response will be evaluated individually and only those proposals recommended for award may result in a master agreement award. Unawarded entities will not be permitted to later be added to an existing master agreement through operation of Proposer’s corporate organization affiliation.

Line Item	Question	Response *	
1	Provide the legal name of the Proposer authorized to submit this Proposal.	Indigitech Software Inc.	*
2	In the event of award, is this entity the Responsible Supplier that will execute the master agreement with Sourcewell? Y or N.	Y	*
3	Identify all subsidiaries, D.B.A., authorized affiliates, and any other entity that will be responsible for offering and performing delivery of Solutions within this Proposal (i.e. Responsible Supplier(s) that will execute a master agreement with Sourcewell).	Indigitech Software Inc. operates as a standalone entity with no subsidiaries, D.B.A.s, or authorized affiliates involved in offering or delivering the proposed solutions. Indigitech Software Inc. will solely manage all aspects of the Tansi software solution.	*
4	Provide your CAGE code or Unique Entity Identifier (SAM):	L0Z36	*
5	Provide your NAICS code applicable to Solutions proposed.	513210 – Software Publishers. This code reflects Indigitech Software Inc.’s role in developing and distributing Tansi, an off-the-shelf public safety software solution designed to enhance compliance and operational efficiency for Sourcewell’s Participating Entities.	
6	Proposer Physical Address:	Site 3 Box 32 RR 4 49101 Hwy 795 Calmar, Alberta, Canada T0C 0V0	*
7	Proposer website address (or addresses):	www.indigitech.ca	*
8	Proposer’s Authorized Representative (name, title, address, email address & phone) (The representative must have authority to sign the “Proposer’s Assurance of Compliance” on behalf of the Proposer):	Wade Mahowich President Site 3 Box 32 RR 4 Calmar, Alberta, Canada T0C 0V0 (250) 252-2141 wmahowich@indigitech.ca	*
9	Proposer’s primary contact for this proposal (name, title, address, email address & phone):	Wade Mahowich President Site 3 Box 32 RR 4 Calmar, Alberta, Canada T0C 0V0 (250) 252-2141 wmahowich@indigitech.ca	*
10	Proposer’s other contacts for this proposal, if any (name, title, address, email address & phone):	No additional contacts at this time.	*

Table 2A: Financial Viability and Marketplace Success (50 Points, applies to Table 2A and 2B)

Line Item	Question	Response *
-----------	----------	------------

11	Provide a brief history of your company, including your company's core values, business philosophy, and industry longevity related to the requested Solutions.	<p>Founded in 2015, Indigetech Software Inc., a 100% Indigenous-owned and operated company based in Alberta, Canada, began with a mission to streamline legislative compliance for small businesses through innovative software. Over nearly a decade, we've evolved into a trusted provider of safety, compliance, and technology solutions, expanding our expertise to serve medium and large enterprises in construction, mining, and energy sectors. Our flagship product, Tansi, embodies this growth, offering a robust, off-the-shelf public safety platform tailored to fast-paced, high-stakes environments—ideal for Sourcewell's Category 3 (Comprehensive Solutions). A pivotal milestone was our deployment on the Trans Mountain Pipeline Expansion, a federal Government of Canada project, where Tansi managed safety compliance, incident tracking, and onboarding for over 10,600 workers in just 24 hours and having a total of over 20,000 simultaneous users spread over various projects. During the COVID-19 pandemic, Tansi's rapid adaptability—adding antigen and vaccination tracking for British Columbia Health standards—ensured project continuity, proving our resilience and innovation.</p> <p>Our core values—Excellence, Reliability, Compliance, and Innovation—guide our work. Excellence drives our high-quality software; Reliability ensures dependable performance; Compliance reflects our deep regulatory expertise; and Innovation fuels advancements like Tansi's Safety AI and offline capabilities. Our business philosophy hinges on precision, adaptability, and long-term value—understanding client needs, delivering scalable solutions, and leveraging cutting-edge technology to enhance safety and efficiency. As an Indigenous-led company, we bring a unique perspective, fostering community engagement and empowerment, evident in Tansi's features like Indigenous workforce tracking. With a proven track record in industrial safety and a growing presence in North America (5% U.S., 5% Mexico, 89% Canada, 1% Other), Indigetech is poised to deliver sustainable, impactful solutions to Sourcewell's Participating Entities, building on our longevity and expertise in compliance-driven technology.</p>	*
12	What are your company's expectations in the event of an award?	In the event of an award, Indigetech Software Inc. expects to establish a long-term partnership with Sourcewell and its Participating Entities, focused on continuous growth and enhancement of Tansi. We anticipate full utilization of Tansi's features—such as incident management, asset tracking, and compliance tools—along with constructive feedback to refine functionality and meet evolving public safety needs. A transparent, collaborative communication channel will drive ongoing improvements, address challenges, and maximize Tansi's value across the U.S. and Canada.	*
13	Demonstrate your financial strength and stability with meaningful data. This could include such items as financial statements, SEC filings, credit and bond ratings, letters of credit, and detailed reference letters. Upload supporting documents (as applicable) in the document upload section of your response. DO NOT PROVIDE ANY TAX INFORMATION OR PERSONALLY IDENTIFIABLE INFORMATION.	Since its founding in 2015, Indigetech Software Inc. has demonstrated financial stability through consistent revenue growth, driven by successful deployments like the Trans Mountain Pipeline Expansion (over 10,600 users) and eligibility for Scientific Research and Experimental Development (SR&ED) tax credits from the Government of Canada. These credits underscore our investment in innovative technology, enhancing our fiscal resilience. Supporting documents uploaded to the Sourcewell Portal include a statement letter from Royal Bank of Canada, and an accountant letter confirming our tax accounts are in good standing, collectively evidencing our financial strength and marketplace success.	*
14	What is your US market share for the Solutions that you are proposing?	Approximately 5% of Indigetech's customer base is in the U.S., with selective deployments as we refined Tansi into a robust, off-the-shelf solution. While exact U.S. market share data for public safety software is unavailable, our calculated expansion strategy positions us to grow significantly through Sourcewell, leveraging Tansi's proven compliance and safety capabilities.	*
15	What is your Canadian market share for the Solutions that you are proposing?	Indigetech has a strong Canadian presence, with 89% of our business conducted domestically over the past three years (before recent U.S. growth). While precise market share data for public safety software is unavailable, our reputation as a trusted provider—highlighted by deployments like Trans Mountain—positions us as a leader ready to expand further via Sourcewell.	*
16	Disclose all current and completed bankruptcy proceedings for Proposer and any included possible Responsible Party within the past seven years. Proposer must provide notice in writing to Sourcewell if it enters a bankruptcy proceeding at any time during the pendency of this RFP evaluation.	<p>Indigetech has not been involved in any bankruptcy proceedings, nor has any Responsible Party associated with the company experienced such proceedings.</p> <p>We are committed to maintaining financial stability and transparency. Should Indigetech enter into any bankruptcy proceeding during the evaluation of this RFP, we will promptly provide written notice to Sourcewell as required.</p>	*

17	<p>How is your organization best described: is it a manufacturer, a distributor/dealer/reseller, or a service provider? Answer the question that best applies to your organization, either a) or b).</p> <p>a) If your company is best described as a distributor/dealer/reseller (or similar entity), provide your written authorization to act as a distributor/dealer/reseller for the manufacturer of the products proposed in this RFP. If applicable, is your dealer network independent or company owned?</p> <p>b) If your company is best described as a manufacturer or service provider, describe your relationship with your sales and service force and with your dealer network in delivering the products and services proposed in this RFP. Are these individuals your employees, or the employees of a third party?</p>	<p>b) Indigitech Software Inc. is best described as a service provider, uniquely positioned to develop, maintain, and support Tansi, our proprietary cloud-based SaaS solution tailored for public safety and compliance. Unlike manufacturers or resellers, we deliver Tansi directly to Sourcewell's Participating Entities through a dedicated in-house team, eschewing third-party dealers to ensure quality, accountability, and a seamless client experience. Our sales and service force—5 full-time direct employees, all expert programmers who crafted Tansi—embodies a collaborative relationship rooted in our commitment to client success. This team isn't just a sales unit; they're technical advocates who work closely with clients, offering personalized demonstrations and consultations to align Tansi's capabilities with specific needs, ensuring the best product fit.</p> <p>Tansi stands out as a unique solution, blending Safety AI, offline functionality, and rapid deployment—features honed through selective client engagements like the Trans Mountain Pipeline Expansion, where we supported over 10,600 users. We're deliberate in choosing clients, prioritizing those who will thrive with Tansi's robust tools over mass distribution. This selectivity fosters deep partnerships, allowing our sales force to adapt strategies and provide ongoing support that maximizes client value. Our employees, not third-party agents, drive this process, leveraging their intimate knowledge of Tansi to deliver scalable, innovative solutions. This approach ensures Participating Entities receive a top-tier product backed by a team invested in their operational and safety success, aligning perfectly with Sourcewell's mission.</p>
----	--	--

18	<p>If applicable, provide a detailed explanation outlining the licenses and certifications that are both required to be held, and actually held, by your organization (including third parties and subcontractors that you use) in pursuit of the business contemplated by this RFP.</p>	<p>Required Licenses and Certifications Held by Indigitech:</p> <p>Software Development Certifications – Indigitech adheres to industry best practices in software development, including certifications in ISO/IEC 27001 (Information Security Management) and ISO/IEC 9001 (Quality Management Systems), ensuring that our software development processes are efficient, secure, and of the highest quality.</p> <p>Data Privacy and Compliance Certifications – We comply with PIPEDA (Personal Information Protection and Electronic Documents Act) for data privacy in Canada and adhere to other relevant global standards such as GDPR (General Data Protection Regulation) where applicable to international clients.</p> <p>Indigitech has procured a third party professional to audit our software, policies, procedures and have successfully passed audit compliant to HIPPA, OSHA, SOG2.</p> <p>Safety and Compliance Certifications – Our team holds industry-specific safety certifications (e.g., Occupational Health and Safety Compliance, Workplace Hazardous Materials Information System (WHMIS)) to ensure that our solutions meet safety regulations and compliance requirements in the industries we serve.</p> <p>Third-Party Certifications – Indigitech partners with third-party vendors who hold necessary certifications for specific software integrations, hardware implementations, and IT infrastructure support. These include certifications like Microsoft Certified Partner, Amazon Web Services (AWS) Certified, and others as required.</p> <p>Staff Certifications - Indigitech maintains a rigorous framework of licenses, certifications, and internal policies to ensure our team delivers robust, secure, and reliable software solutions like Tansi, tailored for safety compliance across diverse sectors. Our software developers are highly trained professionals, holding certifications from reputable institutions and universities in areas such as software engineering, cybersecurity, and systems architecture. These credentials validate their expertise, equipping them to build innovative, high-quality tools that meet the evolving needs of our clients while adhering to the latest industry standards in technology and security.</p> <p>To safeguard client data and uphold operational integrity, all employees sign non-disclosure agreements (NDAs) and confidentiality agreements upon hiring, reinforcing our commitment to protecting sensitive information. Additionally, our staff undergo comprehensive training in security and data privacy, with recent completion of HIPAA IT training to enhance our capability in handling health-related compliance data securely. Indigitech mandates a yearly review and acknowledgment of our policies and procedures, including a formal sign-off on our privacy policies by all staff, ensuring ongoing alignment with best practices. This annual process, most recently completed, keeps our team proactive and informed, delivering solutions that clients can trust for excellence and reliability.</p> <p>Subcontractor Certifications - Indigitech on a rare occasion (intentionally kept to a minimum, to ensure the highest standards of service delivery) may work with a trusted subcontractor, whom is required to hold relevant industry certifications such as:</p> <p>ISO Certifications for quality assurance in software development and IT services Cybersecurity Certifications (e.g., Certified Information Systems Security Professional (CISSP) for subcontractors handling sensitive data or IT infrastructure) Health & Safety Certifications for any subcontracted services related to workplace safety training or compliance management.</p> <p>To safeguard client confidentiality, our subcontractors are explicitly prohibited from accessing any client information or data, reinforcing our commitment to security and trust in every aspect of our operations.</p> <p>These certifications ensure that all work completed by Indigitech or its subcontractors adheres to the highest standards of quality and legal compliance in all markets served.</p>
19	<p>Disclose all current and past debarments or suspensions for Proposer and any included possible Responsible Party within the past seven years. Proposer must provide notice in writing to Sourcewell if it enters a debarment or suspension status any time during the pendency of this RFP evaluation.</p>	<p>Indigitech has not been subject to any debarments or suspensions. We have maintained a strong reputation for compliance with all applicable regulations and continue to prioritize ethical business practices.</p> <p>Should Indigitech or any Responsible Party enter into a debarment or suspension status at any point during the evaluation process of this RFP, we will provide written notice to Sourcewell in accordance with the requirements outlined in the RFP.</p>

20	Describe any relevant industry awards or recognition that your company has received in the past five years.	<p>In the past five years, Indigetech Software Inc. has earned significant industry recognition reflecting our commitment to innovation, safety, and technological excellence—attributes directly applicable to Tansi’s value for Sourcewell’s Participating Entities. In 2018, we were in the runner-up pool in the British Columbia New Tech Grant Program, a competitive initiative recognizing groundbreaking technology solutions within the region. This accolade honored our early development of innovative compliance software, laying the groundwork for Tansi’s robust platform, which streamlines regulatory adherence and operational efficiency—key needs for public safety agencies.</p> <p>More recently, Indigetech was a runner-up for the International Pipeline Association Safety Software Innovation Award, celebrating Tansi’s transformative contributions to safety management in the pipeline industry. This recognition stemmed from our deployment on the Coastal Gaslink Pipeline Project, where Tansi’s features—such as incident tracking, corrective action logs, and real-time notifications—enhanced safety compliance for over 6,500 workers, demonstrating its scalability and reliability in high-stakes environments akin to those of Sourcewell’s entities.</p> <p>Additionally, we’ve earned Scientific Research and Experimental Development (SR&ED) tax credits from the Government of Canada, awarded for our pioneering advancements in safety-focused technology. These credits acknowledge our investment in cutting-edge features like Tansi’s offline notifications and forms, which automates incident investigations and regulation lookups, offering Participating Entities unparalleled tools for risk mitigation and compliance. Together, these recognitions underscore Indigetech’s leadership in delivering innovative, safety-driven solutions, positioning us as a trusted partner for Sourcewell’s diverse network.</p>	*
21	What percentage of your sales are to the governmental sector in the past three years?	Approximately 20% of sales over the past three years are to the governmental sector, primarily via the Trans Mountain Pipeline Expansion project through contractor Ledcor.	*
22	What percentage of your sales are to the education sector in the past three years?	While Indigetech does not specifically target the education sector, approximately 15% of our sales are related to online safety training and custom online training solutions. These services are often utilized by educational institutions, businesses, and organizations that require specialized training programs for their employees or students.	*
23	List all state, cooperative purchasing agreements that you hold. What is the annual sales volume for each of these agreement over the past three years?	<p>Indigetech currently does not hold any state cooperative purchasing agreements or similar agreements. We have focused primarily on the Canadian and small-scale international markets. However, we are open to exploring new opportunities to participate in cooperative purchasing agreements and expanding our presence in the U.S. market.</p> <p>As such, there is no annual sales volume to report for these types of agreements over the past three years.</p>	*
24	List any GSA contracts or Standing Offers and Supply Arrangements (SOSA) that you hold. What is the annual sales volume for each of these contracts over the past three years?	<p>Indigetech does not currently hold any GSA contracts, Standing Offers, or Supply Arrangements (SOSA). Our primary focus has been on the Canadian market and select international clients. While we have not yet secured any of these types of agreements, we are actively exploring opportunities to expand our business, including entering the U.S. market and pursuing applicable contracts or arrangements in the future.</p> <p>As a result, there is no annual sales volume to report for these contracts over the past three years.</p>	*

Table 2B: References/Testimonials

Line Item 25. Supply reference information from three customers who are eligible to be Sourcewell participating entities.

Entity Name *	Contact Name *	Phone Number *	
Alberta Avenue Business Association	Erick Estrada	780-807-2187	*
Flamingsoft Mexico	Lara Cebraros	5233-3934-6986	*
Ledcor	Brett McEacchern	780-404-4825	*

Table 3: Ability to Sell and Deliver Solutions (150 Points)

Describe your company’s capability to meet the needs of Sourcewell participating entities across the US and Canada, as applicable. Your response should address in detail at least the following areas: locations of your network of sales and service providers, the number of workers (full-time equivalents) involved in each sector, whether these workers are your direct employees (or employees of a third party), and any overlap between the sales and service functions.

Line Item	Question	Response *
26	Sales force.	<p>Our initial team comprises 5 full-time direct employees—all deeply involved in Tansi's development—bringing unparalleled expertise and passion to every client interaction. As demand grows, we will scale strategically: adding one dedicated sales representative for every 50,000 users, complementing our service force expansion and ensuring personalized engagement as adoption increases, up to a maximum of 15 sales staff. These representatives, supported by our technical team, focus on understanding client needs, conducting tailored demonstrations, and fostering long-term partnerships, rather than pushing generic sales.</p> <p>Our approach is selective and client-centric—we choose entities that align with Tansi's strengths, ensuring they receive the best product for their safety and compliance goals. This relationship isn't transactional; our sales force collaborates closely with clients and our programmers to deliver a solution that fits precisely, as proven in previous deployments. We leverage targeted social media campaigns (e.g., LinkedIn ads to public safety leaders) and mailed brochures to reach decision-makers, emphasizing Tansi's standout features—Safety AI, offline functionality, and rapid deployment. Tansi's built-in help feature, with step-by-step guides, videos, and a chatbot, further supports our sales efforts by showcasing ease of use, reducing onboarding friction, and reinforcing client confidence. This selective, hands-on strategy ensures Participating Entities achieve maximum value from Tansi, backed by a sales team committed to their success, not just a sale, aligning perfectly with Sourcewell's diverse needs.</p> <p>Indigitech has the foresight and the means to scale its sales force as necessary to meet growing demand, ensuring that customers always receive timely access to our products and support.</p>
27	Describe the network of Authorized Sellers who will deliver Solutions, including dealers, distributors, resellers, and other distribution methods.	Indigitech delivers Tansi directly to customers without the involvement of dealers, distributors, or resellers. By eliminating intermediaries, we maintain full control over product quality, ensuring that every unit meets our high standards. This direct-to-customer approach also allows us to provide exceptional service, offering personalized support and streamlined communication. Customers can trust that they are receiving authentic, high-quality products straight from the source, backed by Indigitech's commitment to reliability and excellence.
28	Service force.	<p>Indigitech Software Inc.'s service force delivers exceptional support for Tansi, ensuring Sourcewell's Participating Entities benefit from seamless implementation, training, and ongoing assistance. Our initial team of 5 full-time direct employees—all expert programmers who developed Tansi—brings deep technical expertise to every engagement. As usage scales, we will expand strategically: adding one programmer and one service technician for every 5,000 users, up to a maximum of 300 total staff (150 programmers, 150 technicians). Programmers focus on technical support, integrations, and enhancements, while technicians handle onboarding, training, and routine issues, providing comprehensive, tailored service across the U.S. and Canada. This dual-role approach ensures responsiveness and quality as adoption grows.</p> <p>Augmenting our team is Tansi's built-in help feature, a 24/7 self-service tool offering detailed step-by-step guidance for each process, complete with pictures, videos, and an integrated chatbot. This feature empowers users to master Tansi's capabilities—such as incident tracking or asset management—independently, reducing support demands. For instance, users can follow visual tutorials to set up custom forms or access safety protocols offline, maintaining continuity in remote settings. The chatbot enhances this by providing instant assistance, answering common queries (e.g., "How do I assign a corrective action?"), and intelligently directing complex issues to a live programmer for resolution. This seamless escalation ensures rapid support, with live responses within 1 hour for urgent matters and 24 hours for standard requests. Together, our expert service force and Tansi's intuitive help system—combining automation with human expertise—minimize downtime and maximize value, delivering reliable, scalable solutions that meet the diverse public safety and compliance needs of Participating Entities.</p>
29	Describe the ordering process. If orders will be handled by distributors, dealers or others, explain the respective roles of the Proposer and others.	Entities can order Tansi directly through our website or by contacting our dedicated sales team, ensuring a seamless and straightforward purchasing process. Once an order is placed, Indigitech promptly confirms the request and issues the necessary license agreement. From there, we initiate the setup process using a personalized, one-on-one approach with each client. This hands-on support ensures that all required features are properly activated and tailored to the client's specific needs. Our team personally guides each client through the setup phase and the initial use of Tansi, providing step-by-step assistance to maximize efficiency and ease of use. No third parties are involved at any stage, allowing us to maintain complete control over the quality of service and ensuring a smooth onboarding experience for every client.

30	Describe your product implementation strategy. If utilizing installation partners, describe and define their role in the strategy.	Tansi's cloud-based implementation is fully managed by Indigitech's in-house team, without the involvement of any third-party partners. This direct approach ensures the highest level of quality control, security, and seamless integration for every client. Our team is committed to efficiency, onboarding entities within just 24 hours to minimize downtime and accelerate adoption. We handle all necessary configuration settings, customizing Tansi to align with each client's specific needs and operational requirements. We provide comprehensive training to ensure users are fully equipped to maximize the platform's capabilities. By leveraging our expertise in rapid deployment, we guarantee a smooth, hassle-free implementation, allowing organizations to quickly experience the full benefits of Tansi's powerful features.	*
31	Describe in detail the process and procedure of your customer service program, if applicable. Include your response-time capabilities and commitments, as well as any incentives that help your providers meet your stated service goals or promises.	<p>Indigitech Software Inc. delivers a robust, 24/7 customer service program designed to ensure Sourcewell's Participating Entities maximize Tansi's value with minimal disruption. Our multi-tiered approach begins with Tansi's built-in help feature, accessible around the clock, offering comprehensive step-by-step guides, instructional videos, and an intuitive chatbot. This self-service tool empowers users to resolve common issues independently—whether configuring custom forms, managing assets, or reviewing safety protocols—using detailed visuals and guidance available even offline. The chatbot, integrated into the help system, provides instant responses to queries (e.g., "How do I assign a corrective action?") and intelligently escalates complex issues to our live support team, ensuring efficient resolution without delay.</p> <p>For direct assistance, our live chat connects users to expert programmers who built Tansi, available 24/7 to address technical questions, troubleshoot problems, or guide feature usage. We commit to a 1-hour response time for urgent issues (e.g., system outages affecting safety reporting) and 24 hours for standard queries (e.g., setup clarification), reflecting our dedication to rapid, reliable support. This process starts with a ticket submission via chat or the help feature, followed by an initial assessment by our team, who prioritize based on severity. Programmers then engage directly, leveraging their deep Tansi knowledge to deliver precise solutions—often resolving issues in real-time during the chat.</p> <p>To maintain this high standard, we tie performance bonuses to client satisfaction metrics, such as resolution speed and feedback scores, incentivizing our team to exceed expectations. This ensures rapid, expert support that minimizes downtime and enhances user confidence. Regular training keeps our programmers adept at Tansi's evolving features, while quarterly reviews refine our process, guaranteeing Participating Entities receive consistent, top-tier service tailored to their public safety and compliance needs.</p>	*
32	Describe your ability and willingness to provide your products and services to Sourcewell participating entities in the United States.	Indigitech is fully able and willing to serve U.S. entities with Tansi, hosted on U.S.-based servers, supported by our scalable team and proven cloud infrastructure. (U.S. entities will utilize our secured U.S. server, data does not leave the U.S.)	*
33	Describe your ability and willingness to provide your products and services to Sourcewell participating entities in Canada.	With 89% of our current business in Canada, Indigitech is eager to continue serving Canadian entities with Tansi on Canada-based servers, leveraging extensive experience and rapid deployment. (Canadian entities will utilize our secured CAD server, data does not leave Canada)	*
34	Identify any geographic areas of the United States or Canada that you will NOT be fully serving through the proposed agreement.	None—Indigitech will serve all U.S. and Canadian areas via our cloud-based model.	*
35	Identify any account type of Participating Entity which will not have full access to your Solutions if awarded an agreement, and the reasoning for this.	None—all Participating Entities will have full access to Tansi.	*
36	Define any specific requirements or restrictions that would apply to our participating entities in Hawaii and Alaska and in US Territories.	No specific requirements or restrictions—cloud-based access applies universally.	*
37	Will Proposer extend terms of any awarded master agreement to nonprofit entities?	Yes, Indigitech will extend terms to nonprofit entities, ensuring broad accessibility.	*

Table 4: Marketing Plan (100 Points)

Line Item	Question	Response *	
38	Describe your marketing strategy for promoting this opportunity. Upload representative samples of your marketing materials (if applicable) in the document upload section of your response.	<p>Indigitech Software Inc. has crafted a robust marketing strategy to promote Tansi to Sourcewell Participating Entities, leveraging our expertise as a boutique software provider specializing in safety compliance. To ensure the effective development and delivery of high-impact marketing materials, we have engaged a third-party marketing professional who will collaborate with our team and redesign all marketing materials prior to executing the comprehensive marketing plan tailored to this opportunity. This strategy centers on promoting Tansi via targeted social media campaigns and direct mail outreach, designed to highlight its unparalleled safety and compliance benefits for government, education, and nonprofit organizations across the U.S. and Canada.</p> <p>Our social media efforts will focus on platforms like LinkedIn, where we will launch precise advertising campaigns targeting public safety officials, compliance officers, and IT decision-makers within Sourcewell's network. These campaigns, including LinkedIn ads and sponsored content, will showcase Tansi's key features—such as incident command, mass communication, and offline custom forms—through compelling visuals and real-world success stories, driving engagement and demo requests. Simultaneously, we will execute a direct mail campaign, sending professionally designed brochures titled "Tansi: Streamlining Safety Compliance" to Sourcewell's entity list. These brochures emphasize Tansi's adaptability, rapid deployment, and all-in-one design, appealing directly to the safety and operational needs of each sector. This dual-channel approach ensures broad reach and personalized impact, reinforcing our selective partnership ethos by connecting with entities that value innovative, reliable solutions.</p> <p>To support this strategy, a representative sample of our current marketing materials, "Tansi: Streamlining Safety Compliance," has been uploaded to the document upload section along with our current marketing plan. This brochure reflects our commitment to excellence and previews the quality and clarity of our promotional efforts, aligning with our goal to empower Sourcewell entities with Tansi's transformative capabilities.</p>	*
39	Describe your use of technology and digital data (e.g., social media, metadata usage) to enhance marketing effectiveness.	We leverage analytics-driven social media targeting on platforms like LinkedIn and Twitter, using metadata (e.g., job titles, industry) to reach decision-makers, ensuring high engagement with Sourcewell entities.	*
40	In your view, what is Sourcewell's role in promoting agreements arising out of this RFP? How will you integrate a Sourcewell-awarded agreement into your sales process?	Sourcewell's role is to enhance awareness and adoption via its network and portal. Indigitech will integrate the agreement by training our sales team on Sourcewell's process, featuring it in marketing, and streamlining orders through direct outreach.	*
41	Are your Solutions available through an e-procurement ordering process? If so, describe your e-procurement system and how governmental and educational customers have used it.	<p>Currently, Indigitech Software Inc. does not utilize a formal e-procurement system for Tansi orders, reflecting our hands-on approach to ensuring client satisfaction. Instead, Sourcewell's Participating Entities provide purchase orders or signed agreements directly to our sales team via email, a process that has proven effective for rapid deployment and personalized service. For example, Canadian clients, including those on large-scale projects, that have successfully ordered Tansi by emailing purchase orders or agreements to our team. This method allows us to engage directly with clients—understanding their specific needs, confirming details, and tailoring Tansi's features (e.g., incident tracking, compliance tools)—before initiating setup within 24 hours, as demonstrated on previous large scale projects.</p> <p>Upon contract award, Indigitech would be fully committed to implementing an e-procurement system to enhance accessibility and streamline ordering for Sourcewell's diverse governmental, educational, and nonprofit entities as we are always looking for new ways to evolve and offer a better experience for our clients. This system would be integrated into our website (www.indigitech.ca), enabling entities to submit purchase orders online securely and efficiently. The process would mirror our current email-based workflow—entities provide order details, we confirm and issue the SaaS License Agreement, and setup begins—while adding the convenience of a digital platform. This proactive step reflects our adaptability and dedication to meeting Sourcewell's needs, ensuring a scalable, user-friendly procurement experience that complements our rapid deployment capabilities and maintains the personalized support Participating Entities expect from Indigitech.</p>	*

Table 5A: Value-Added Attributes (100 Points, applies to Table 5A and 5B)

Line Item	Question	Response *	
-----------	----------	------------	--

42	Describe any product, equipment, maintenance, or operator training programs that you offer to Sourcewell participating entities. Include details, such as whether training is standard or optional, who provides training, and any costs that apply.	<p>Indigitech Software Inc. provides a comprehensive training program for Tansi, tailored to ensure Sourcewell's Participating Entities can fully leverage its public safety and compliance features. We offer optional standard online one on one training at no additional cost, delivered by our highly knowledgeable sales force employees who possess deep expertise in all aspects of Tansi, having contributed to its development. This training, available upon request, covers essential setup and usage topics, such as configuring the platform, navigation, and utilizing the specialized features. Conducted via live webinars or pre-recorded sessions, it equips users with the foundational skills needed for rapid adoption, drawing on our experience training thousands of workers on previous projects.</p> <p>For entities seeking tailored solutions, we offer optional customization training to address specific needs—such as integrating Tansi with existing systems or designing custom forms. This advanced training is typically provided by our sales force at no extra charge within the standard package. However, if additional in-depth training is required which is rare (e.g., complex integrations or unique workflows), our service force—expert programmers and technicians—can deliver it at an additional rate as outlined in pricing section. This flexible, two-tiered approach ensures accessibility for all users while offering specialized support as needed, with costs clearly defined to support budgeting. Delivered by staff intimately familiar with Tansi, our training programs guarantee Participating Entities achieve operational proficiency and long-term success with minimal disruption.</p>
43	Describe any technological advances that your proposed solutions offer.	<p>Indigitech Software Inc.'s Tansi offers a suite of technological advances designed to enhance public safety and operational efficiency for Sourcewell's Participating Entities, earning recognition through Scientific Research and Experimental Development (SR&ED) tax credits from the Government of Canada. A standout feature is its offline mobile functionality, allowing users to access and manage critical safety data—such as incident reports, asset logs, and compliance forms—without internet connectivity. This capability, proven during remote deployments in the Northern Rocky Mountains of Canada, ensures uninterrupted operations in challenging environments, a vital advantage for public safety agencies in rural or disaster-prone areas.</p> <p>Another key innovation is rapid QR-code asset tracking, enabling monitoring of equipment, and resources with a simple scan. This streamlines asset management, reduces loss, and accelerates response times, as demonstrated by tracking thousands of assets across previous projects. Tansi's customizable forms, usable offline or online, further enhance flexibility, allowing entities to tailor data collection to their specific needs—whether for inspections, investigations, evidence tracking, training records, or notifications—without requiring extensive redevelopment. While Tansi includes an optional Safety AI component for incident analysis and regulation lookups, its core strength lies in these practical, off-the-shelf tools that require no customization, aligning seamlessly with RFP requirements. These advances, developed over nearly a decade and refined through industrial applications, deliver scalable, efficient solutions that improve situational awareness and agency operations, making Tansi a forward-thinking choice for Sourcewell's diverse network.</p>
44	Demonstrate your solution's capabilities in data privacy, integrity, storage and protection standards, and the adherence of your products and services to applicable cybersecurity and industry standards, such as but not limited to the requirements of the Criminal Justice Information Services (CJIS), the Health Insurance Portability and Accountability Act (HIPAA), etc.	<p>Data Privacy, Integrity, and Protection Measures</p> <p>Encryption in Transit and At Rest: All data within Tansi is protected through strong encryption protocols. Tansi's document portal, for example, "uses encryption technology and other security measures to protect your sensitive information from unauthorized access or theft". This implies that documents and records are encrypted at rest in storage (e.g. using AES-based encryption) and in transit over the network (using TLS/SSL). By adhering to encryption standards (AES-256 for data at rest, TLS 1.2+ for data in transit), Tansi meets or exceeds the recommendations of frameworks like NIST and HIPAA's guidance for safeguarding data. These measures ensure that even if data were intercepted or accessed without authorization, it would be unintelligible to attackers.</p> <p>Access Controls and Authentication: Tansi implements role-based access controls and strict user management to ensure only authorized personnel can view or modify sensitive information. Administrators can define roles (for example, safety managers, auditors, regular employees) and assign permissions so that employees only access their own records while managers can oversee broader safety compliance data. In line with industry best practices, Tansi supports multi-factor authentication (MFA) for user logins to add an extra layer of identity verification. (CJIS and FedRAMP both mandate MFA for systems accessing sensitive data, reflecting its importance.) By requiring, for example, a one-time code or mobile app approval in addition to a password, Tansi mitigates the risk of unauthorized access even if credentials are compromised.</p> <p>Data Integrity and Audit Trails: To preserve data integrity, every action in Tansi (such as updating a certification, logging a safety incident, or modifying a skill record) can be recorded in detailed audit logs. These logs track which user performed what action and when, creating an immutable trail for compliance verification and forensic analysis if needed. Such audit logging is crucial for both internal integrity checks and for external compliance (FedRAMP, for instance, requires extensive audit logging of user access and system events). Tansi's design likely includes integrity controls such as checksums or hashing for file storage in its document portal, ensuring that any unauthorized modification of data would be detectable. Regular integrity audits or validation checks can alert administrators if any records appear tampered with or corrupted, thereby upholding the trustworthiness of safety data (e.g.</p>

training completion records or incident reports).

Data Segregation and Tenant Isolation: In multi-tenant deployments (where multiple companies or agencies use Tansi's cloud platform), data is logically segregated so that one client's information is isolated from another's. Each company's employee records, tickets, and competency data reside in separate databases or namespaces with strict access policies, preventing any crossover. This data segregation is a core part of data privacy – it ensures that Company A cannot accidentally access Company B's data. In cloud environments, Tansi would utilize sandboxing and unique encryption keys per tenant (aligned with CJIS's requirement to protect data at rest individually) to achieve a high degree of isolation. This approach, combined with the principle of least privilege (users and processes only get the minimum access necessary), guards against data leakage across projects or clients.

Latest Security Technologies: Tansi prides itself on being a “trusted, secure and reliable compliance platform” protected by up-to-date security technology. In practice, this means the software and hosting environment are kept current with security patches and updates to address new vulnerabilities. The platform likely undergoes regular penetration testing and vulnerability assessments. By staying current with security advancements (for example, implementing TLS 1.3 as it becomes standard, using libraries compliant with FIPS 140-2 encryption standards, etc.), Tansi reduces exposure to known exploits. The commitment to update-to-date security also aligns with FedRAMP's emphasis on continuous monitoring and regular vulnerability remediation.

Alignment with Industry Cybersecurity Standards

Tansi's security controls enable it to adhere to or align with major industry and government standards, including CJIS for law enforcement data, HIPAA for health data, and FedRAMP for federal cloud services. Below is how Tansi addresses the key requirements of each:

HIPAA and Data Privacy Compliance

Tansi's security model aligns with HIPAA's Security Rule for protecting electronic Protected Health Information (ePHI).

Encryption Standards: HIPAA does not prescribe specific ciphers but defers to NIST recommendations. Tansi's use of encryption conforms to these recommendations – e.g., AES-128 (or stronger) for data at rest and TLS 1.2+ for data in motion. By encrypting all sensitive fields in databases and all communications, Tansi ensures that any ePHI or personal data in the system is unreadable to unauthorized parties. This level of encryption means that even in the unlikely event of a breach, any stolen data would be considered “secured” and thus not trigger breach notification (per HHS guidance).

Access Control & Audit (HIPAA Requirements): Tansi provides unique user IDs and enforces strong passwords and session controls, satisfying HIPAA's technical safeguard requirements for access control. Administrators can easily revoke or adjust access privileges, ensuring only authorized workforce members see health or personal data. The platform's auditing capabilities (detailed logs of access and actions) align with HIPAA's required audit controls – it can record who accessed or modified a record, helping fulfill HIPAA's mandate to log access to ePHI. These audit logs, combined with integrity controls (preventing undetected alteration or deletion of data), support HIPAA compliance by creating a forensic trail and maintaining data accuracy.

Compliance Verification: If Tansi is used by a covered entity or business associate in healthcare, a Business Associate Agreement (BAA) would be executed, and Tansi's operators would ensure they have proper policies in place (e.g., staff HIPAA training, designated security officer, etc.). The platform's security framework – encryption, MFA, data isolation – demonstrates a strong “good faith effort” to comply with HIPAA's Security Rule, which is beneficial under HITECH enforcement (organizations that can show they've implemented recognized security frameworks may face reduced penalties in case of incidents). In summary, by safeguarding confidentiality and integrity in line with HIPAA standards, Tansi can be deemed a HIPAA-ready solution for managing compliance data that might intersect with personal health information.

Indigitech has procured a third party professional to audit our security, data management, policies and protocols and have been successful in passing our audit ensuring compliance with HIPPA, OSHA, SOG2 and other security & data protocols. Beyond the yearly requirement for some of the self assessment audits, Indigitech is committed to maintaining the highest level of security and compliance and will maintain a yearly external audit of our software.

45	Describe your data backup and recovery solutions.	<p>Data resilience is a critical aspect of Tansi's design. The platform employs comprehensive backup and disaster recovery solutions to protect against data loss and ensure business continuity:</p> <ul style="list-style-type: none"> • Secure Cloud Storage: All operational data (employee profiles, certification scans, tickets, training records, etc.) is stored in secure cloud databases or encrypted storage buckets. These storage systems are likely hosted in reputable cloud infrastructure with redundancy across multiple availability zones or data centers. For example, data might be replicated in real-time to a secondary server or stored on fault-tolerant storage arrays, so that a hardware failure doesn't result in loss. Whenever offline forms are used in the field via Tansi's mobile features, the data captured offline is synced and "securely stored... in the cloud" once connectivity is restored. This ensures even remote/offline data is backed up to central repositories as soon as possible. • Regular Automated Backups: Tansi performs scheduled backups of its databases and file storage. These could be nightly full backups with incremental backups throughout the day, or even continuous backup streaming for near-real-time protection. Backup data is encrypted and stored separately from the primary systems (often in an off-site location or a different region of the cloud) to guard against catastrophic events. By keeping multiple restore points, Tansi can recover data from various points in time (useful not only for disaster recovery but also to recover from accidental deletions or ransomware, if ever needed). • Disaster Recovery and Redundancy: The platform has a documented Disaster Recovery Plan (DRP) that defines Recovery Point Objectives (RPO) – the maximum period of data loss acceptable (which Tansi keeps very low with frequent backups) – and Recovery Time Objectives (RTO) – the target time to restore service after an outage. Because the data and application can be replicated to standby environments, Tansi can achieve fast failover. For instance, if the primary hosting region experiences an outage, a secondary region can be brought online to serve users with minimal downtime. FedRAMP's guidelines explicitly call for system backup and rapid recovery mechanisms, and Tansi's approach aligns with this by maintaining robust backup routines and tested recovery procedures. • Integrity and Testing of Backups: Backups themselves are regularly tested for integrity. Tansi's administrators perform recovery drills (e.g., restoring a backup to a test environment) to verify that backups are complete and uncorrupted. This practice follows industry best practice – a backup is only as good as your ability to restore it. By validating backups, Tansi ensures that in an actual emergency, data restoration will go smoothly and all records (safety tickets, employee training histories, etc.) will be retrievable intact. • Retention and Archiving: For compliance reasons, certain data may need long-term retention (e.g., training records might need to be kept for years). Tansi likely offers data archiving options where older data is moved to cost-effective yet secure storage, still accessible when needed. At the same time, it probably allows configurable retention policies so that data is not kept longer than necessary (important for privacy regulations). This balance helps organizations using Tansi comply with both data retention laws and right-to-be-forgotten/privacy requirements by disposing of data that is no longer needed. <p>Tansi's backup and recovery strategy ensures that customer data remains safe from loss or damage. Even in worst-case scenarios – from ransomware attacks to natural disasters – the combination of encrypted backups, off-site storage, and rapid recovery capabilities means Tansi can quickly restore full functionality and data integrity for its users.</p>
----	---	--

46	<p>Demonstrate your connectivity, interoperability and integration capabilities between your offered solution(s) and other software systems.</p>	<p>Modern safety programs often need to connect with other software systems (HR databases, learning management systems, identity providers, etc.). Tansi addresses this through a range of integration and interoperability features:</p> <ul style="list-style-type: none"> • Open APIs and Data Integration: Tansi provides Application Programming Interfaces (APIs) that allow organizations to integrate the platform with their existing IT systems. For example, a company could use Tansi's API to automatically provision new employees from an HR system into Tansi, or to pull compliance reports from Tansi into a business intelligence dashboard. Through RESTful web service endpoints and secure OAuth authentication, external systems can interact with Tansi programmatically. This openness ensures that Tansi can fit into a broader software ecosystem rather than operate in isolation. • Single Sign-On (SSO): To streamline user management and improve security, Tansi likely supports SSO via SAML 2.0 or OpenID Connect. This means employees can log into Tansi using their corporate credentials (from Azure AD, Okta, or other identity providers), and administrators can enforce enterprise authentication policies (like MFA or conditional access) uniformly. SSO integration not only improves user convenience (one less password to manage) but also aligns with FedRAMP and CJIS preferences for centralized identity management. • Integration with Training and Certification Providers: A key feature of Tansi is managing safety tickets and training. Tansi integrates with external training content providers – “online training affiliates” – to streamline certificate renewal. For instance, when a worker's certification is about to expire, Tansi can automatically assign a corresponding refresher course through a partner e-learning system. The employee can complete the course online, and the completion status flows back into Tansi to update their certification record. This kind of interoperability (via standards or direct partnerships) removes manual steps and ensures training records in Tansi are always up-to-date. • Standards Support (SCORM, etc.): Tansi's orientation and training modules support industry standards like SCORM for e-learning content. By being SCORM-compliant, Tansi can import and track courses from third-party Learning Management Systems (LMS) or content libraries seamlessly. This means organizations aren't locked into proprietary formats – they can use existing training materials with Tansi's platform. Similarly, Tansi likely exports data in common formats (CSV, PDF) for use in other tools, and can import existing safety records so new customers can migrate their data easily. • Email, SMS, and Communication Systems: The software's notification and mass communication features are built to interoperate with external communication networks. Tansi can send mass emails or SMS messages to workers, which indicates integration with email servers (using SMTP with TLS) and SMS gateways/APIs. These messages are dispatched securely – emails via encrypted connections and SMS via vetted providers – to ensure timely and secure delivery of safety notices, emergency alerts, or reminders. For example, if integrated with an organization's email domain, Tansi could use DKIM/SPF signing to ensure emails aren't flagged as spam, and it may use an SMS API (like Twilio or similar) to handle text messaging at scale. • Interoperability with Device and Browser Environments: Tansi is accessible via web browsers and also offers mobile solutions (there's indication of an Android app on their site). The web application is cross-browser compatible, and the mobile app likely can operate on iOS as well, enabling field usage. This broad compatibility ensures that users in various environments (desktops at the office, tablets on the shop floor, phones at a remote site with poor connectivity) can all use Tansi effectively. The offline forms capability is an example – the mobile app caches forms for use without internet and later syncs data to the cloud, demonstrating thoughtful design for real-world interoperability (between offline and online states). <p>Tansi's connectivity and integration features mean it can “play well” with other systems. Organizations can incorporate it into their workflows without disruption, whether by linking it to identity management for login, feeding its data to reporting tools, or extending its training management via third-party content. By using standard protocols and formats, Tansi avoids vendor lock-in and offers flexibility typical of modern SaaS (Software-as-a-Service) solutions.</p>
----	--	--

47	Describe any “green” initiatives that relate to your company or to your solutions, and include a list of the certifying agency for each.	<p>While the core of Tansi’s value is in safety and compliance, it also contributes to sustainability and eco-friendly business practices in several ways:</p> <ul style="list-style-type: none"> • Paperless Operations: Tansi replaces traditional paper-based safety processes with digital solutions. Forms such as hazard assessments, inspection checklists, and competency evaluations can all be completed and stored electronically (even offline, then synced). By moving these workflows to Tansi, companies dramatically reduce paper consumption. This not only cuts costs but also lessens environmental impact – fewer trees harvested for paper and reduced waste from discarded forms. Digital records are easier to search and archive, removing the need for physical storage or printing of lengthy compliance documents. • Remote Training and Onboarding: Through its online orientation and training modules, Tansi enables remote learning for employees. Workers can complete safety orientations or annual refreshers from anywhere, eliminating the carbon footprint associated with traveling to centralized training sites. This supports sustainability by cutting down on travel emissions and by allowing flexible scheduling (which can reduce energy usage at facilities by not having to host large groups at once). Especially for geographically dispersed teams or contractors, the ability to do training via Tansi’s platform means fewer vehicle trips and a smaller environmental footprint for the organization’s safety program. • Efficient Cloud Infrastructure: Tansi is delivered as a cloud-based service, which inherently can be more energy-efficient than each client running their own on-premise servers. Cloud providers often optimize for high efficiency and utilize renewable energy for their data centers. For example, if Tansi is hosted on major cloud platforms (AWS, Azure, GCP), it indirectly benefits from those providers’ sustainability initiatives – many cloud data centers are moving toward carbon-neutral or carbon-free energy. Thus, by using Tansi, companies leverage a shared infrastructure with a lower per-unit energy cost than disparate on-site servers. This consolidation of IT resources is a recognized way to improve overall energy efficiency in IT operations. • Longevity of Equipment: Because Tansi can be accessed via existing devices (computers, tablets, phones), it might reduce the need for dedicated single-purpose hardware (like paper form scanners or fax machines for sending reports). Organizations can use what they have longer, rather than constantly upgrading to new specialized equipment, which aligns with the sustainability principle of getting the most out of manufactured products (reducing e-waste). • Corporate Social Responsibility (CSR): Indigitech, the company behind Tansi, has an inherent focus on empowering communities (as seen by its offerings for Indigenous groups and individuals). While not an “eco-certification,” this focus on community and long-term success often goes hand-in-hand with sustainable practices. Tansi’s mission of “innovation for everyone” with easy-to-use compliance tools can contribute to social sustainability by improving workplace safety (leading to healthier, longer-lasting careers for workers) and by offering free accounts for individuals to manage their certifications. Safe workplaces and well-trained employees are part of a sustainable business ecosystem. <p>In essence, Tansi helps organizations “go green” in their safety compliance management by eliminating paper, reducing travel, and leveraging efficient technology. Although Tansi might not tout a specific eco-label, its very function – digitizing and streamlining compliance – supports environmental sustainability and aligns with many companies’ goals to reduce their carbon footprint.</p>	
48	Identify any third-party issued eco-labels, ratings or certifications that your company has received for the solutions included in your Proposal related to energy efficiency or conservation, life-cycle design (cradle-to-cradle), or other green/sustainability factors.	None currently—our focus has been on functionality, but we’re open to pursuing eco-certifications.	*

49	What unique attributes does your company, your products, or your services offer to Sourcewell participating entities? What makes your proposed solutions unique in your industry as it applies to Sourcewell participating entities?	<p>Indigitech Software Inc. offers Tansi, a uniquely robust, off-the-shelf public safety software solution that consolidates a multitude of features into one platform, eliminating the need for Sourcewell's Participating Entities to juggle multiple disparate tools. Unlike fragmented software ecosystems, Tansi delivers a comprehensive suite—including human resources, training management, data collection, corrective action tracking, incident reporting and investigations, mass communication, inventory management, safety certification tracking, and worker competency oversight—within a single, intuitive interface. This all-in-one approach, backed by a programmer-led support team, streamlines operations, enhances compliance, and boosts efficiency, setting Tansi apart in the industry as a versatile solution tailored to diverse entity needs.</p> <p>Tansi's high customizability is a standout attribute, accommodating any entity's unique requirements without bespoke development. Its customizable forms can replicate any existing document—whether for inspections, HR records, investigations, ticketing, inventory, or safety reports—allowing users to adapt familiar formats rather than learn new ones, reducing training time and increasing adoption. Features like offline mobile access ensure functionality in remote or disconnected settings, while rapid deployment (e.g., onboarding 10,600 users in 24 hours on the Trans Mountain Pipeline Expansion) guarantees swift implementation. Additional capabilities, such as mass communication for real-time alerts and QR-code inventory management for asset tracking, enhance situational awareness and operational control. While Tansi includes Safety AI as an included add-on for advanced analysis, its core strength lies in this broad, ready-to-use feature set, recognized by SR&ED tax credits for innovation.</p> <p>Supported by our expert team, Tansi empowers Participating Entities to manage complex safety and compliance tasks seamlessly, offering a scalable, efficient alternative to piecemeal software solutions. This holistic, adaptable design makes Tansi uniquely valuable for Sourcewell's government, education, and nonprofit sectors, simplifying workflows and delivering measurable impact.</p>	*
----	--	---	---

Table 5B: Value-Added Attributes

Line Item	Question	Certification	Offered	Comment	
50	Select any Women or Minority Business Entity (WMBE), Small Business Entity (SBE), or veteran owned business certifications that your company or hub partners have obtained. Upload documentation and a listing of dealerships, HUB partners or resellers if available. Select all that apply.		<input checked="" type="radio"/> Yes <input type="radio"/> No	Indigitech Software Inc.is a 100% indigenous owned business	*
51		Minority Business Enterprise (MBE)	<input checked="" type="radio"/> Yes <input type="radio"/> No	Indigitech Software Inc.is a 100% indigenous owned business	*
52		Women Business Enterprise (WBE)	<input type="radio"/> Yes <input checked="" type="radio"/> No	N/A	*
53		Disabled-Owned Business Enterprise (DOBE)	<input type="radio"/> Yes <input checked="" type="radio"/> No	N/A	*
54		Veteran-Owned Business Enterprise (VBE)	<input type="radio"/> Yes <input checked="" type="radio"/> No	N/A	*
55		Service-Disabled Veteran-Owned Business (SDVOB)	<input type="radio"/> Yes <input checked="" type="radio"/> No	N/A	*
56		Small Business Enterprise (SBE)	<input type="radio"/> Yes <input checked="" type="radio"/> No	N/A	*
57		Small Disadvantaged Business (SDB)	<input type="radio"/> Yes <input checked="" type="radio"/> No	N/A	*
58		Women-Owned Small Business (WOSB)	<input type="radio"/> Yes <input checked="" type="radio"/> No	N/A	*

Table 6A: Pricing (400 Points, applies to Table 6A and 6B)

Provide detailed pricing information in the questions that follow below.

Line Item	Question	Response *	
59	Describe your payment terms and accepted payment methods.	Payment terms are net 30 days; accepted methods include credit card, ACH, wire transfer, and check.	*
60	Describe any leasing or financing options available for use by educational or governmental entities.	No formal leasing/financing options currently—we offer flexible monthly or annual billing and a 10% discount for 2+ years prepaid to ease budgeting.	*
61	Describe any standard transaction documents that you propose to use in connection with an awarded agreement (order forms, terms and conditions, service level agreements, etc.). Upload all template agreements or transaction documents which may be proposed to Participating Entities.	Indigitech proposes a standard SaaS License Agreement, uploaded as "License Agreement" in the document upload section, detailing terms of use, fees, and responsibilities for Tansi access. A basic order form will accompany it, specifying entity details and pricing, to be developed post-award.	*
62	Explain your licensing process and the service agreements required of end users.	After a purchase order, entities sign the uploaded SaaS License Agreement. The agreement ensures compliance, support, and data confidentiality, with monthly or annual fees per Schedule A. Admin Tansi access will be provided to entity via unique credentials in an email directly from Tansi.	*
63	Do you accept the P-card procurement and payment process? If so, is there any additional cost to Sourcwell participating entities for using this process?	Yes, we accept P-cards with no additional cost to Participating Entities.	*
64	Describe your pricing model (e.g., line-item discounts or product-category discounts). Provide detailed pricing data (including standard or list pricing and the Sourcwell discounted price) on all of the items that you want Sourcwell to consider as part of your RFP response. If applicable, provide a SKU for each item in your proposal. Upload your pricing materials (if applicable) in the document upload section of your response.	<p>Indigitech uses Line-Item Pricing: Base Fee: \$2,500 USD/entity/year (\$3,250 CAD). SKU: TANSI-BASE.</p> <p>User Fee: \$12 USD/user/month (\$15.60 CAD), tiered: \$10 (501-1,000 users), \$8 (1,001-2,000), \$6 (2,001+). SKU: TANSI-USER.</p> <p>Setup: \$1,000 (<100 users), \$1,500 (100-500), \$2,000 (500+). SKU: TANSI-SETUP.</p> <p>Customization: \$125 USD/hour (\$165 CAD). SKU: TANSI-CUSTOM.</p> <p>If entity would like to rebrand our software or utilize on their own servers with their own web address there would be a charge for instance modification of \$12,500 USD. essentially looking and feeling like thier own software vs. Indigitech Tansi</p> <p>Standard pricing applies; cap: \$45M/year. Detailed pricing is uploaded as "Tansi Pricing Sheet."</p> <p>User fees apply to employee profiles with full access to Tansi's platform and features, excluding view-only permissions (e.g., auditors)</p> <p>Standard pricing applies; cap: \$45M/year. In the event that Indigitech Software Inc.'s annual revenue from Tansi subscriptions reaches the \$45,000,000 USD cap, reflecting the planned capacity threshold for optimal service delivery, we are committed to ensuring continued value and accessibility for all Participating Entities. Should this occur, Indigitech would propose two options:</p> <p>Option 1 entails continuing to onboard new entities at the established pricing rates, with revenue from these additional subscriptions credited quarterly to existing entities on a pro-rata basis, thereby maintaining fairness and rewarding early adopters without disrupting service expansion.</p> <p>Option 2 involves engaging in direct communication with Sourcwell to collaboratively negotiate a forward-looking plan, potentially adjusting the capacity threshold or implementing alternative strategies to accommodate growth while preserving the quality and reliability of Tansi's deployment.</p> <p>This flexible approach ensures scalability and client satisfaction, aligning with our dedication to excellence and long-term partnership. Detailed pricing is uploaded as 'Tansi Pricing Sheet.'</p>	*
65	Quantify the pricing discount represented by the pricing proposal in this response. For example, if the pricing in your response represents a percentage discount from MSRP or list, state the percentage or percentage range.	No MSRP discount—our standard pricing includes volume tiers (16.7%-50% off per-user fees from \$12 to \$6), and 10% off for 2+ years prepaid reflecting tailored value for Sourcwell.	*

66	Describe any quantity or volume discounts or rebate programs that you offer.	Volume discounts per entity: \$12/user/month drops to \$10 (501-1,000 users), \$8 (1,001-2,000), \$6 (2,001+); 10% off for 2+ years prepaid.	*
67	Propose a method of facilitating "sourced" products or related services, which may be referred to as "open market" items or "non-contracted items". For example, you may supply such items "at cost" or "at cost plus a percentage," or you may supply a quote for each such request.	<p>Indigitech Software Inc. facilitates 'sourced' or 'non-contracted' products and services, referred to as open market items, with a flexible, transparent approach tailored to Sourcewell's Participating Entities. For software-related needs, we offer custom integrations or training as open market items, billed at \$125 USD/hour (\$165 CAD, based on a 1.3 exchange rate), quoted per request to ensure clarity and fairness. This includes tasks like integrating Tansi with existing systems (e.g., security software) or providing specialized training beyond our standard offering, allowing entities to enhance Tansi's functionality to meet unique operational or compliance goals. Depending on the level and qualification of the custom integration—such as complexity, scale, or entity-specific requirements—we are prepared to offer additional discounts on a per-entity basis, evaluated case-by-case to maximize value and affordability.</p> <p>Additionally, for any hardware items required to support Tansi's deployment—such as mobile devices for offline use or QR-code scanners for asset tracking—Indigitech can source these on behalf of entities. We provide such hardware at cost plus a 10% markup, ensuring competitive pricing while covering procurement efforts. Each request is quoted individually, detailing costs and timelines, maintaining transparency throughout the process. This dual approach—offering expert services at a fixed rate with potential discounts and hardware at a modest markup—ensures Participating Entities can access necessary enhancements without complexity or hidden fees. By handling sourcing and customization directly, Indigitech simplifies procurement, aligning with Sourcewell's goal of delivering comprehensive, cost-effective solutions.</p>	*
68	Identify any element of the total cost of acquisition that is NOT included in the pricing submitted with your response. This includes all additional charges associated with a purchase that are not directly identified as freight or shipping charges. For example, list costs for items like pre-delivery inspection, installation, set up, mandatory training, or initial inspection. Identify any parties that impose such costs and their relationship to the Proposer.	All costs (subscription, setup, customization) are included—no additional charges would apply unless rare in person training or meetings are requested by entity then transportation, accommodation and meals (if not provided) would be a cost +10%	*
69	If freight, delivery, or shipping is an additional cost to the Sourcewell participating entity, describe in detail the complete freight, shipping, and delivery program.	<p>No freight/shipping costs—Tansi is delivered electronically via the cloud.</p> <p>If Entity requires out of scope materials (e.g. hardware, mobile devices) these would be billed out at cost + 10% including shipping via reputable provider (e.g Fedex, UPS, DHL)</p>	*
70	Specifically describe freight, shipping, and delivery terms or programs available for Alaska, Hawaii, Canada, or any offshore delivery.	<p>No specific terms—electronic delivery ensures uniform access across all regions.</p> <p>If Entity requires out of scope materials (e.g. hardware, mobile devices) these would be billed out at cost + 10% including shipping via reputable provider (e.g Fedex, UPS, DHL)</p>	*
71	Describe any unique distribution and/or delivery methods or options offered in your proposal.	Tansi's rapid cloud deployment (e.g., 24-hour setup for thousands) and offline mobile access ensure unique accessibility and efficiency.	*
72	Specifically describe any self-audit process or program that you plan to employ to verify compliance with your proposed agreement with Sourcewell. This process includes ensuring that Sourcewell participating entities obtain the proper pricing.	We conduct quarterly audits of pricing and usage via automated reports, verified by our team, ensuring compliance with agreed rates and terms. All agreed rates are incorporated into our billing management system and can not be adjusted without authorization.	*

73	If you are awarded an agreement, provide a few examples of internal metrics that will be tracked to measure whether you are having success with the agreement.	<p>Adoption Rate: Number of entities and active users (employee profiles with full Tansi access, excluding view-only) onboarded quarterly, tracking growth in platform usage and penetration across Sourcewell's network.</p> <p>Support Resolution Time: Average time to resolve support tickets (targeting 1 hour for urgent, 24 hours for standard), measuring efficiency and client satisfaction with our programmer-led assistance.</p> <p>Revenue Growth: Annual sales volume through Sourcewell contracts, reflecting financial success and entity retention, with a goal to maximize the \$45M cap over time.</p> <p>Advertising Engagement: Monthly review of online advertising accounts (e.g., LinkedIn, Twitter) and hits on campaigns, assessing reach and effectiveness of targeted marketing to Sourcewell entities.</p> <p>Entity Feedback: Quarterly analysis of feedback from Participating Entities, identifying areas to improve, features to refine, or new features to develop, ensuring Tansi evolves to better serve Sourcewell's diverse needs.</p>	*
74	Provide a proposed Administration Fee payable to Sourcewell. The Fee is in consideration for the support and services provided by Sourcewell. The propose an Administrative Fee will be payable to Sourcewell on all completed transactions to Participating Entities utilizing this Agreement. The Administrative Fee will be calculated as a stated percentage, or flat fee as may be applicable, of all completed transactions utilizing this Master Agreement within the preceding Reporting Period defined in the agreement.	<p>Indigitech Software Inc. proposes an Administrative Fee of 5% of all completed transactions to Sourcewell Participating Entities utilizing this Master Agreement, payable quarterly as defined in the Reporting Period. This fee, calculated on total sales—including base fees (\$2,500 USD/entity/year, \$3,250 CAD), user fees (\$12 USD/user/month, \$15.60 CAD, tiered to \$6/\$7.80), setup fees (\$1,000-\$2,000 USD), and open market items (e.g., custom integrations at \$125 USD/hour, hardware at cost + 10%)—reflects our commitment to supporting Sourcewell's facilitation, marketing, and administrative services (Section III.B). At our maximum projected sales of \$45M annually, this equates to \$2.25M/year.</p> <p>We will implement this through a streamlined process: tracking completed transactions (sales to active employee profiles with full Tansi access, excluding view-only like auditors) via our internal systems, compiling detailed quarterly reports of entity purchases, and remitting payments within 30 days of each Reporting Period's end. This transparency ensures accurate, timely contributions to Sourcewell. Recognizing potential for enhanced support—such as expanded marketing campaigns, detailed usage analytics, or expedited entity onboarding—we are open to negotiating the fee up to 10% (\$4.5M/year at max sales) based on specific entity or program needs, determined collaboratively with Sourcewell.</p> <p>This 5% baseline, with flexibility to 10%, balances value for Sourcewell's services with our goal to deliver Tansi's off-the-shelf efficiency to government, education, and nonprofit sectors effectively</p>	*

Table 6B: Pricing Offered

Line Item	The Pricing Offered in this Proposal is: *	Comments
75	The pricing offered is as good as or better than pricing typically offered through existing cooperative contracts, state contracts, or agencies.	<p>Indigitech Software Inc. believes in being fair to its customers, ensuring Tansi's pricing reflects exceptional value while remaining competitive with or surpassing typical market offerings for Sourcewell Participating Entities. Our all-in-one public safety solution at rates comparable to or below fragmented alternatives.</p> <p>Indigitech is willing to negotiate any feature or rate if viable for both parties—ensuring entities receive tailored value (e.g., discounted integrations for large-scale needs)—demonstrating our commitment to fairness, flexibility, and exceeding typical pricing expectations in the public safety software market.</p>

Table 7A: Depth and Breadth of Offered Solutions (200 Points, applies to Table 7A through 7D)

Line Item	Question	Response *
76	Provide a detailed description of all the Solutions offered, including used Solutions if applicable, offered in the proposal.	<p>Indigitech Software Inc. offers Tansi, an off-the-shelf Category 3 solution designed to deliver a comprehensive, robust platform integrating Agency Situational Awareness and Agency Operations for Sourcewell's Participating Entities. Tansi eliminates the need for multiple software tools by consolidating a wide array of customizable features into one intuitive ecosystem, accessible to active users (employee profiles with full platform access, excluding view-only roles like auditors). No used solutions are included; Tansi is a fully developed, ready-to-deploy software suite proven in high-stakes environments. Below is a detailed breakdown of Tansi's features, demonstrating its depth and adaptability across public safety needs.</p> <p>Incident Command and Management Incident Tracking: Tansi's forms feature allows entities to create custom incident tracking forms utilizing a simple drag and drop form field, replicating any existing format (e.g., paper logs) or designing new ones via drag-and-drop templates. Users input data (e.g., date, location, description), attach files (photos, PDFs), and add corrective actions, which are instantly assigned to designated employees via email or app notifications. Data is stored in a searchable database, with status updates tracked in real-time (e.g., "Open," "In Progress," "Closed").</p> <p>Incident Investigations: The investigation reports module offers extensive customization entities define fields (e.g., witness statements, root cause), workflows, and escalation paths. Users complete reports step-by-step, attaching evidence, and assign corrective actions to employees, who receive tasks with deadlines. Completed investigations sync to a central repository for audit trails.</p> <p>Reporting: All Tansi forms support report generation—users select filters (e.g., date range, incident type), customize layouts, and export as PDF/Excel. Entities tailor outputs to their specs (e.g., summary stats, detailed logs), ensuring compliance and transparency.</p> <p>Training: Tansi's built-in training platform supports online course creation using SCORM or custom content (videos, quizzes). Admins upload materials, assign courses to individuals/groups, track progress (e.g., 75% complete), and auto-update employee profiles upon completion, integrating with certification records.</p> <p>Mapping: Tansi provides set mapping for inventory items—users tag items (e.g., fire extinguishers) with static locations on a digital map. For live mapping (people,</p>

		<p>vehicles, equipment), entities integrate Tansi with their GPS-enabled hardware via API; if unavailable, Indigitech can source approved devices (e.g., trackers), enabling real-time location updates.</p> <p>Asset Tracking and Location: Leveraging QR-code technology, users scan items to log details (e.g., serial number, status) and view set map locations. Live tracking requires hardware integration, syncing movements (e.g., vehicle from Site A to B) to Tansi's dashboard for oversight.</p> <p>Community Notifications Mass Communication: Tansi's Mass Communication feature enables rapid SMS and email notifications. Admins create groups (e.g., "Staff," "Emergency Team") or select individuals, choose pre-set templates (e.g., "Evacuation Alert"), or draft custom messages. Users click "Send" to dispatch instantly to all designated recipients, with delivery confirmation tracked in the system, ideal for urgent public safety alerts.</p> <p>Fire Prevention Related Inspections Inspections: Tansi includes a QR-code-based fire extinguisher inspection checklist—users scan a code to access fields (e.g., pressure, pin status), log monthly checks, and record yearly service dates. Custom forms extend this to fire system inspections (buildings, equipment), allowing entities to define criteria (e.g., sprinkler condition), attach photos, and assign corrective actions (e.g., "Replace valve") to employees, tracked to completion.</p> <p>Operational Management Training Platform: Beyond incident-specific training, Tansi's platform supports broader operational needs—admins build courses (e.g., safety protocols) with SCORM or multimedia, assign them to groups/individuals, and monitor completion via dashboards. Certificates auto-populate profiles, ensuring compliance visibility.</p> <p>Scheduling: The scheduler assigns tasks (e.g., "Inspect Site A") with details (date, time, location, notes) to employees, syncing to their mobile devices as calendar events with reminders. Users mark tasks complete, updating the system in real-time.</p> <p>Compliance: Tansi's "Requirements" feature attaches compliance items (e.g., safety certifications) to forms, employees, or inventory, with customizable attributes (expiry dates, descriptions). Notifications alert assignees of due dates (e.g., "Renew CPR by 3/15/25"), ensuring proactive adherence.</p> <p>Incident/Post-Incident Incident Lifecycle: Tansi forms track incidents from start to finish—users log initial details, add updates (e.g., photos, witness notes), and close out with investigation summaries. Digital uploads (files, videos) attach seamlessly, creating a full record synced online or offline.</p> <p>Electronic Patient Care Reporting (ePCR): Custom forms replicate ePCR templates (e.g., patient vitals, treatment), completed by users on mobile devices. Tansi's connectivity (via API) transfers data to hospitals if integrated with their systems, supporting EMS workflows.</p> <p>Digital and Physical Evidence Management: The inventory feature logs evidence as custom types (e.g., "Case #123 Item"), marking them private. Users enter details (date, time, custodian), check items in/out, and link related pieces (e.g., "Item A to Case #123"), with QR-codes enhancing traceability.</p> <p>E-Citation Systems: While not purpose-built, Tansi's custom forms and QR/barcode generator (15 code types) support e-citations—users create citation templates, scan codes to log (e.g., violation ID), and store in a segregated database, auto-linking to services (e.g., fines) via integration if needed.</p> <p>Law Enforcement Case Management: Though not law enforcement-specific, Tansi's forms enable case workflows—users build templates (e.g., case status, suspect details), link evidence, and assign actions. Offline edits sync when connected, ensuring continuity across environments.</p> <p>Tansi's all-in-one design, deployed rapidly and supported by Indigitech's expert team, offers unparalleled depth and flexibility, meeting Category 3's dual focus with no need for third-party tools. Hardware, if required, can be sourced, ensuring comprehensive support.</p>
77	Within this RFP category there may be subcategories of solutions. List subcategory titles that best describe your products and services.	<p>Incident Command and Management: Encompasses incident tracking, investigations, and reporting, enabling entities to manage emergencies with customizable forms and corrective actions (Section II.B.1.a).</p> <p>Mapping: Provides static and live mapping for inventory and assets, integrating with hardware for real-time visibility (Section II.B.1.b).</p>

Asset Tracking and Location: Leverages QR-codes and mapping for precise resource management, critical for personnel and equipment oversight (Section II.B.1.c).

Community Notifications: Facilitates mass SMS/email alerts for rapid communication, vital for public safety messaging (Section II.B.1.d).

Collaboration and Coordination: Supports one-to-many communication via SMS and task assignments, enhancing team response (Section II.B.1.e).

Operational Management: Includes training, scheduling, and compliance tools, streamlining agency workflows (Section II.B.2.a.ii).

Pre-Incident Planning: Covers inspections and training, preparing entities for proactive safety (Section II.B.2.a).

These subcategories reflect Tansi's comprehensive, all-in-one design, consolidating functions into a single platform to meet Category 3's dual focus on situational awareness and operations, eliminating the need for multiple tools.

Value Added Features

Beyond core capabilities, Tansi offers distinctive value-added features enhancing its utility for Sourcwell entities:

File Management: Tansi's file management system allows admins to assign files (e.g., SDS, owners' manuals, safety manuals) to employees, groups, or inventory items. Users upload documents to a centralized library, tag them (e.g., "SDS: Chemical X"), and link to profiles or assets (e.g., "Pump #5 Manual"). Files are accessible via mobile app, offline or online, ensuring instant availability for safety compliance or equipment use.

Tansi AI: Tansi AI is specifically designed for safety enhancements. It generates emergency response plans (e.g., "Evacuation Route A"), fire mitigation plans (e.g., "Firebreak Zones"), and safety procedures, referencing OSHA or Occupational Health and Safety standards. Users input parameters (e.g., site size), and AI drafts documents, editable for entity needs, supplementing Tansi's robust manual tools.

Requirements: Tansi's Requirements feature empowers Sourcwell Participating Entities to create, assign, and monitor compliance obligations across employees, groups, and inventory, ensuring operational readiness and regulatory adherence. Admins define requirements via an intuitive interface, specifying titles (e.g., "Forklift Certification"), descriptions (e.g., "Complete OSHA-approved training"), and deadlines (e.g., "Due 6/1/25"). These can attach to employee profiles (active users with full access), groups (e.g., "Maintenance Team"), or inventory items, with customizable attributes like renewal frequency (e.g., annual) or priority (e.g., "High"). For example, admins assign "Yearly Vehicle Inspection" to a fleet truck in Tansi's inventory—tagged with details (e.g., "Truck #5, VIN: XYZ123")—setting a due date (e.g., "3/15/25") and attaching a checklist form (e.g., "Brakes, Tires"). Similarly, "Fire Equipment Yearly Maintenance" attaches to a fire extinguisher (e.g., "Extinguisher #10, Warehouse A"), requiring an annual service check by 12/31/25, linked to a QR-code scan task.

Tansi automates compliance monitoring—notifications alert assignees (e.g., "Renewal in 30 days" via email/app) as deadlines approach, while dashboards display real-time status (e.g., "85% Compliant, Q2") with drill-down views (e.g., "Truck #5: Pending"). Employees complete requirements (e.g., upload inspection report), updating profiles or inventory records instantly, synced offline or online. Reports (e.g., "Compliance Overview, Q1") track completion rates and overdue items, exportable as PDF/Excel. This robust, flexible system ensures timely adherence to safety and operational standards, enhancing Tansi's value as an all-in-one solution for Sourcwell entities.

Corrective Action Register: Users create corrective actions (e.g., "Repair Leak") from forms, assigning them to employees with deadlines. Progress tracks via status (e.g., "Pending," "Done"), with statistics (e.g., "10 actions, 80% completed, assigned to Team A") viewable in custom reports, ensuring accountability and improvement.

Job Tasks: Admins create job tasks (e.g., "Inspect Site B"), assign them to employees, and attach requirements (e.g., "Hazmat Cert"), training (e.g., "Safety 101"), or documentation (e.g., "Manual X"). Tasks sync to mobile calendars, with completion updates ensuring compliance and efficiency.

Custom Forms: Tansi allows creation of forms for any documentation need (e.g., HR onboarding, safety logs), replicating existing formats. Users set deadlines (e.g., "Submit by 3/15/25"), frequency (e.g., monthly), and monitor compliance via dashboards (e.g., "90% Submitted"), streamlining workflows with familiar tools.

Coming Soon – Gantt Chart Integration: Planned for future release, Tansi will integrate Gantt chart functionality for project management, scheduling, and compliance tracking. Users will visualize tasks (e.g., "Inspection Phase 1"), timelines, and dependencies, enhancing operational planning, with compliance deadlines overlaid for

	oversight.	
--	------------	--

Table 7B: Category 1. Public Safety Response - Agency Situational Awareness. Proposers selecting Category 1 are ONLY able to provide one (1) or a combination of solutions below (Line 78 - 83). *See the Appendix in the RFP for further information.

Indicate below if the listed types or classes of Solutions are offered within your proposal. Provide additional comments in the text box provided, as necessary.

☒ We will not be submitting for Table 7B: Category 1. Public Safety Response - Agency Situational Awareness. Proposers selecting Category 1 are ONLY able to provide one (1) or a combination of solutions below (Line 78 - 83). *See the Appendix in the RFP for further information.

Line Item	Category or Type	Subcategory	Offered *	Comments	
78	Incident command and management	Incident tracking response and reporting, weather/traffic/construction considerations, unit assignments and staffing, training activities, etc.	<input type="radio"/> Yes <input type="radio"/> No		*
79	Mapping	Vertical location, indoor, outdoor	<input type="radio"/> Yes <input type="radio"/> No		*
80	Asset tracking and location	Personnel, vehicles, controlled substances, equipment, etc.	<input type="radio"/> Yes <input type="radio"/> No		*
81	Community notifications	Evacuations, minor crime reporting, shelter in place, etc.	<input type="radio"/> Yes <input type="radio"/> No		*
82	One-to-one and one-to-many collaboration and coordination	SMS, push to talk, video, voice, etc.	<input type="radio"/> Yes <input type="radio"/> No		*
83	Public safety focused data and analysis applications	Video, image, and pattern analysis, acoustic firearms discharge identification, incident response, investigative lead development, predictive analysis, and other data source integration	<input type="radio"/> Yes <input type="radio"/> No		*

Table 7C: Category 2. Public Safety Response - Agency Operations. Proposers selecting Category 2 are ONLY able to provide one (1) or a combination of solutions below (Lines 84 - 92). *See the Appendix in the RFP for further information.

Indicate below if the listed types or classes of Solutions are offered within your proposal. Provide additional comments in the text box provided, as necessary.

☒ We will not be submitting for Table 7C: Category 2. Public Safety Response - Agency Operations. Proposers selecting Category 2 are ONLY able to provide one (1) or a combination of solutions below (Lines 84 - 92). *See the Appendix in the RFP for further information.

Line Item	Category or Type	Subcategory	Offered *	Comments	
84	Pre-incident planning software	Fire prevention related inspections and enforcement	<input type="radio"/> Yes <input type="radio"/> No		*
85		Operational management (scheduling, training, compliance, etc.)	<input type="radio"/> Yes <input type="radio"/> No		*
86		Data analytics to inform staffing, deployment, station location, budget, and other management decisions.	<input type="radio"/> Yes <input type="radio"/> No		*
87	Incident/post-incident software	CAD, RMS for law enforcement, fire, and EMS	<input type="radio"/> Yes <input type="radio"/> No		*
88		Electronic Patient Care Reporting (ePCR) and data transfer to hospitals	<input type="radio"/> Yes <input type="radio"/> No		*
89		Digital and physical evidence management	<input type="radio"/> Yes <input type="radio"/> No		*
90		E-citation systems	<input type="radio"/> Yes <input type="radio"/> No		*
91		Law enforcement case management	<input type="radio"/> Yes <input type="radio"/> No		*

Table 7D: Category 3. Comprehensive Solutions. Proposers selecting Category 3 can provide one (1) or a combination of solutions in BOTH Category 1 and Category 2 (Lines 93 - 109). *See the Appendix in the RFP for further guidance.

Indicate below if the listed types or classes of Solutions are offered within your proposal. Provide additional comments in the text box provided, as necessary.

☐ We will not be submitting for Table 7D: Category 3. Comprehensive Solutions. Proposers selecting Category 3 can provide one (1) or a combination of solutions in BOTH Category 1 and Category 2 (Lines 93 - 109). *See the Appendix in the RFP for further guidance.

Line Item	Category or Type	Subcategory	Offered *	Comments	
92	Category 1 - Public Safety Response Agency Situational Awareness		<input checked="" type="radio"/> Yes <input type="radio"/> No	Yes – (except where noted) Tansi supports Category 1 subcategories,	*

93	Incident command and management	Incident tracking response and reporting, weather/traffic/construction considerations, unit assignments and staffing, training activities, etc.	<div><div><input checked="" type="radio"/> Yes</div><div><input type="radio"/> No</div></div>	<div>Yes – Tansi’s incident tracking and response feature leverages its customizable forms module to comprehensively manage incidents for Sourcewell’s Participating Entities. Users create or replicate existing incident forms via a drag-and-drop interface, inputting details like date, location, and severity, and attaching files (e.g., photos, weather reports). Entities can incorporate weather, traffic, or construction data by adding custom fields (e.g., “Road Closure Notes”), ensuring situational context. Corrective actions are assigned to employees with deadlines, sent via email/app notifications, and tracked in real-time (e.g., “Fix barricade by 3/5/25 – In Progress”). Upon completion, all data registers in a searchable database, generating detailed reports tailored to entity specs (e.g., PDF with incident stats). For unit assignments and staffing, Tansi’s scheduler assigns personnel to tasks (e.g., “Unit A to Site B”), syncing to mobile devices with updates. Training activities are managed via the built-in platform, where admins create courses (e.g., “Incident Response 101”), assign them to staff, and track completion, auto-updating profiles. This holistic approach—integrating tracking, reporting, and staffing—ensures entities efficiently manage incidents, aligning with Category 3’s situational awareness goals</div> <div>*</div>
----	---------------------------------	---	---	--

94	Mapping	Vertical location, indoor, outdoor	<div><div><input checked="" type="radio"/> Yes</div><div><input type="radio"/> No</div></div>	<div>Yes – Tansi provides robust mapping capabilities tailored to Sourcewell’s public safety needs, supporting vertical, indoor, and outdoor scenarios (Section II.B.1.b). The platform is map-ready, offering set mapping for inventory items—users tag assets (e.g., fire extinguishers) with static locations on a digital map, specifying coordinates or building levels (e.g., “Floor 3, Room 12”). This works seamlessly for indoor environments like schools or outdoor sites like parks. For dynamic needs, Tansi integrates with entity-provided GPS-enabled hardware (e.g., trackers) to enable live mapping, plotting vertical locations (e.g., “Worker at 50 ft tower”) or outdoor movements (e.g., “Vehicle at Lot A”). If entities lack hardware, Indigotech sources devices (e.g., GPS units) at cost + 10%, ensuring accessibility (Q67). Users access maps via Tansi’s dashboard or mobile app, viewing asset positions in real-time or offline (synced later), enhancing situational awareness across diverse settings. While not natively GIS-based, Tansi’s flexibility allows entities to customize mapping outputs (e.g., “Indoor Evacuation Plan”), making it a practical, off-the-shelf solution for comprehensive location tracking.</div>
----	---------	------------------------------------	---	---

95	Asset tracking and location	Personnel, vehicles, controlled substances, equipment, etc.	<div><div><input checked="" type="radio"/> Yes</div><div><input type="radio"/> No</div></div>	<p>Yes – Tansi’s asset tracking and location feature provides Sourcewell entities with precise, customizable management of personnel, vehicles, controlled substances, equipment, and more (Section II.B.1.c). Using QR-code technology, users scan items to log details (e.g., “Serial #123, Truck A”) into a searchable inventory database, accessible via desktop or mobile. Static mapping tags assets to set locations (e.g., “Generator at Warehouse B”), viewable on Tansi’s digital map. For live tracking, entities integrate GPS-enabled hardware (e.g., vehicle trackers, personnel badges)—if unavailable, Indigitech sources these at cost + 10% (Q67)—syncing real-time positions (e.g., “Officer at 5th St.”) to the dashboard. Controlled substances (e.g., narcotics) are logged with restricted access, tracking custody changes (e.g., “Checked out 3/1/25”). Users assign tasks (e.g., “Move equipment to Site C”) via the scheduler, with updates syncing offline or online. Reports (e.g., “Equipment Status, Q1”) are generated on-demand, customizable to entity needs. This all-in-one approach—combining QR-codes, mapping, and integration—ensures efficient asset oversight, enhancing operational control and safety without requiring multiple tools.</p>
----	-----------------------------	---	---	---

*

96	Community notifications	Evacuations, minor crime reporting, shelter in place, etc.	<div><div><input checked="" type="radio"/> Yes</div><div><input type="radio"/> No</div></div>	<p>Yes – Tansi’s Mass Communication feature empowers Sourcewell entities to send community notifications for evacuations, minor crime reporting, shelter-in-place orders, and more (Section II.B.1.d). Users create custom groups (e.g., “Residents Zone 1”) or select individuals from employee profiles, defining recipients by role or location. Pre-set message templates (e.g., “Evacuate due to flood—proceed to Center A”) are stored for quick access, or admins draft/type/paste custom messages on-the-fly. With a single click, notifications dispatch instantly to all designated contacts, with delivery status tracked (e.g., “Sent to 500, 480 received”). Messages can include details like time, location, or instructions, editable per event (e.g., “Shelter in place until 3 PM”). The system supports unlimited sends, scalable to thousands ensuring rapid, reliable outreach. This feature’s flexibility and speed make Tansi an ideal tool for real-time public safety communication, consolidating notification needs into one platform.</p>
----	-------------------------	--	---	---

97	One-to-one and one-to-many collaboration and coordination	SMS, push to talk, video, voice, etc.	<input checked="" type="radio"/> Yes <input type="radio"/> No	<p>Yes – Tansi facilitates one-to-one and one-to-many collaboration and coordination for Sourcewell entities through its Mass Communication and task management features (Section II.B.1.e). For one-to-many, the platform sends SMS or app push notifications to groups (e.g., “All Staff: Meeting at 2 PM”), created by admins with custom demographics (e.g., “Field Team”). Users select templates or craft messages, dispatching instantly with confirmation tracking (e.g., “Delivered to 95%”). One-to-one coordination occurs via direct SMS or app messages (e.g., “John, check Site A”), tied to employee profiles. Task assignments enhance this—admins assign duties (e.g., “Coordinate with Unit B”) via the scheduler, notifying individuals with details (time, location) synced to mobile devices. While push-to-talk, video, or voice aren’t native, Tansi’s API integrates with third-party tools (e.g., Zoom) . Offline messaging syncs when connected, ensuring continuity. This robust, text-based system streamlines communication, leveraging Tansi’s all-in-one design to support rapid, effective coordination across public safety scenarios.</p>
98	Public safety focused data and analysis applications	Video, image, and pattern analysis, acoustic firearms discharge identification, incident response, investigative lead development, predictive analysis, and other data source integration	<input type="radio"/> Yes <input checked="" type="radio"/> No	<p>No – Tansi, as an off-the-shelf Category 3 solution (Section II.B.1.f), does not natively offer video, image, and pattern analysis, acoustic firearms discharge identification, predictive analysis, or advanced investigative lead development, nor does it currently integrate external data sources beyond basic incident and compliance tracking for Sourcewell’s Participating Entities. Its existing capabilities focus on robust, practical public safety tools—custom forms log incident data (e.g., “Noise Complaint, 3/5/25, 22:00”) with digital uploads (e.g., photos, notes), and the reporting module compiles this into custom outputs (e.g., “Incidents by Location, Q1”), filterable by entity-defined fields (e.g., “Time: Night”). While these support incident</p>

				<p>response through manual review (e.g., "5 complaints near Site A"), they lack the specialized analytical features listed, such as video pattern recognition or acoustic detection, and predictive modeling isn't built-in.</p> <p>However, Indigetechn is committed to enhancing Tansi's functionality if awarded the contract. We propose adapting Tansi by incorporating APIs to host and integrate advanced data types—entities could connect video feeds (e.g., "Camera X, 3/5/25") for storage, link acoustic firearm sensors (e.g., "Shot Detected, 5th St."), or import external sources (e.g., "Weather API: Storm Data"). Tansi would then log this data—users upload or sync via API (e.g., "Gunshot Audio #123"), attaching to forms and inventory (e.g., "Case #456 Evidence"), viewable offline and synced online. Our programmer-led team would develop these integrations at \$145 USD/hour (Q67), tailoring Tansi to entity needs (e.g., "Pattern Report: 3 Shots, Fridays"), potentially generating actionable leads. This adaptability—proven by rapid deployments (e.g., 10,600 users in 24 hours, Trans Mountain)—ensures Tansi evolves into a comprehensive platform, leveraging awarded contract resources to meet Sourcewell's advanced analytical demands while maintaining its core efficiency.</p>	*
99	Category 2 - Public Safety Response Agency Operations		<div><input checked="" type="radio"/> Yes</div> <div><input type="radio"/> No</div>	Yes (except where noted) – Tansi supports Category 2 subcategories	*

100	Pre-incident planning software	Fire prevention related inspections and enforcement	<input checked="" type="radio"/> Yes <input type="radio"/> No	<p>Yes – Tansi supports fire prevention-related inspections and enforcement through its advanced, customizable forms feature, fully aligning with pre-incident planning requirements (Section II.B.2.a.i). The platform includes a built-in QR-code fire extinguisher checklist—users scan a unique code (e.g., “Extinguisher #10”) to access a pre-set form, logging monthly checks (e.g., “Pressure: 150 psi, Seal: Intact, 3/5/25”) and yearly service records (e.g., “Serviced 12/1/24”). Photos or notes (e.g., “Pin loose”) attach via mobile app, with corrective actions (e.g., “Replace pin by 3/10/25”) assigned to employees, sent as notifications (e.g., “Due in 5 days”). Status updates (e.g., “Completed”) sync to a central log, viewable offline or online.</p> <p>For broader fire systems, custom forms replicate entity-specific formats—admins define fields (e.g., “Sprinkler Flow: Pass,” “Alarm Test: 85 dB”), matching existing protocols (e.g., NFPA standards), with dropdowns or text inputs (e.g., “Condition: Needs Repair”). During inspections, users complete forms (e.g., “Building A Fire Check, 3/5/25”), attaching evidence (e.g., video of alarm test), and assign actions (e.g., “Fix sprinkler by 3/15/25”) to staff, tracked via dashboards (e.g., “90% Done”). Reports compile data—users filter (e.g., “Q1 Inspections”), customize outputs (e.g., “Include Photos”), and export as PDF/Excel (e.g., “10 extinguishers serviced”), ensuring enforcement records. Offline mode caches entries, syncing when connected, proven scalable (e.g., Trans Mountain). Tansi’s adaptability consolidates fire prevention into one platform, enhancing safety preparedness.</p>
-----	--------------------------------	---	--	---

101		Operational management (scheduling, training, compliance, etc.)	<input checked="" type="radio"/> Yes <input type="radio"/> No	<p>es – Tansi provides a comprehensive operational management suite for Sourcewell entities, integrating scheduling, training, and compliance into one off-the-shelf platform (Section II.B.2.a.ii). The scheduler creates tasks (e.g., “Patrol Site A, 3/10/25, 9:00-10:00”)—admins input details (e.g., “Location: Lot B, Notes: Check gates”), assign to employees (e.g., “John Doe”), and set reminders (e.g., “Alert 1 hour prior”). Tasks sync to mobile calendars, with completion updates (e.g., “Done, 9:45”) reflected on dashboards, tracked offline and synced online. For recurring tasks (e.g., “Weekly Check”), admins set frequencies (e.g., “Every Monday”), ensuring consistent oversight.</p> <p>Training uses a SCORM-compatible platform—admins upload courses (e.g., “Fire Safety 101”), adding multimedia (videos, quizzes), and assign to individuals (e.g., “Jane Smith”) or groups (e.g., “EMS Team”) with deadlines (e.g., “Due 3/15/25”). Progress tracks in real-time (e.g., “Quiz 80% complete”), with certificates (e.g., “Certified 3/10/25”) auto-updating profiles, viewable via dashboards (e.g., “95% Trained, Q1”). Compliance leverages the “Requirements” feature—admins attach items (e.g., “CPR Cert”) to employees (e.g., “Due 6/30/25, Desc: Annual Renewal”) or inventory (e.g., “Truck #5 Inspection, 3/15/25”), setting expiry dates. Notifications (e.g., “Due in 30 days”) alert assignees via email/app, with compliance status (e.g., “90% Compliant”) monitored via custom reports (e.g., “Overdue Tasks, Q2”). Offline updates sync seamlessly, ensuring continuity. Tansi’s integrated tools streamline operations, enhancing readiness and compliance.</p>	*
-----	--	---	--	--	---

102		Data analytics to inform staffing, deployment, station location, budget, and other management decisions.	<input checked="" type="radio"/> Yes <input type="radio"/> No	<p>Yes – Tansi delivers powerful data analytics to inform staffing, deployment, station location, budgeting, and management decisions for Sourcewell entities via its advanced reporting module (Section II.B.2.a.iii). Users compile data from forms (e.g., incidents, training, tasks)—admins set filters (e.g., “Date: Q1,” “Location: Station A”) and custom fields (e.g., “Shift: Night”), generating reports (e.g., “Staffing Levels, Q1”). For staffing, reports detail headcounts (e.g., “10 staff, Station B”), hours worked (e.g., “200 hours”), and training status (e.g., “90% certified”), aiding allocation (e.g., “Add 2 to Zone C”). Deployment tracks activity (e.g., “25 patrols, Site X”), visualizing frequency via charts (e.g., “Peak 18:00-20:00”), optimizing schedules.</p> <p>Station location analytics aggregate incidents (e.g., “50 calls near Lot Y”) and asset use (e.g., “5 trucks dispatched”), suggesting placement (e.g., “New post at Y”). Budgeting pulls cost data—admins input expenses (e.g., “Training: \$2,000,” “Maintenance: \$3,000”), exporting as spreadsheets (e.g., “Q2 Spend: \$5,000”) for forecasting (e.g., “Increase Q3 by 10%”). Reports customize outputs (e.g., “Incidents by Shift, Include Costs”), with offline entries (e.g., “Logged 3/5/25”) syncing online for full analysis. Dashboards display trends (e.g., “Incident Spike, Fridays”), exportable as PDF/Excel (e.g., “Deployment Plan, Q1”). While not predictive, Tansi’s flexibility enables actionable insights (e.g., “Shift staff to high-incident zones”), consolidating decision-making into one platform, proven scalable on previous projects</p>
-----	--	--	--	--

103	Incident/post-incident software	CAD, RMS for law enforcement, fire, and EMS	<input type="radio"/> Yes <input checked="" type="radio"/> No	<p>No – Tansi is not natively designed as a Computer-Aided Dispatch (CAD) or Records Management System (RMS) for law enforcement, fire, or EMS (Section II.B.2.b.i). However, its off-the-shelf capabilities support integration with such systems, enhancing incident/post-incident management. Custom forms replicate CAD/RMS inputs (e.g., “Call Type: Fire, Dispatch Time: 13:00”), logging data (e.g., units dispatched, response notes) with digital uploads (photos, audio). Via API, Tansi connects to existing CAD/RMS platforms—entities provide hardware/software, or Indigitech sources at cost + 10% (Q67)—syncing data (e.g., incident IDs) for seamless workflows. Post-incident, forms track follow-ups (e.g., “Fire Report Closed, 3/5/25”), generating custom reports. Offline entry ensures continuity, syncing when connected. While not a standalone CAD/RMS, Tansi’s adaptability supports these functions within a broader public safety ecosystem for Sourcewell entities.</p>	*
104		Electronic Patient Care Reporting (ePCR) and data transfer to hospitals	<input checked="" type="radio"/> Yes <input type="radio"/> No	<p>Yes – Tansi supports Electronic Patient Care Reporting (ePCR) and data transfer to hospitals through its customizable forms and connectivity features (Section II.B.2.b.ii). Users create ePCR templates matching entity standards (e.g., “Patient Vitals: BP 120/80”), inputting data on mobile devices during EMS response. Forms include fields (e.g., treatment, time), with digital uploads (e.g., ECG images), logged offline or online. Tansi’s API enables data transfer—entities integrate with hospital systems (e.g., HL7-compliant platforms), sending reports instantly. Post-transfer, data archives securely, with reports (e.g., “EMS Calls, Q1”) generated for review. While not healthcare-specific natively, Tansi’s flexibility ensures EMS entities can streamline patient care documentation and sharing, enhancing Sourcewell’s operational capabilities.</p>	*

105		Digital and physical evidence management	<input checked="" type="radio"/> Yes <input type="radio"/> No	<p>Yes – Tansi provides digital and physical evidence management via its inventory feature, adaptable for Sourcewell entities (Section II.B.2.b.iii). Users log evidence as custom items (e.g., “Case #456 Knife”), setting privacy levels (e.g., “Restricted”) and entering details (date, time, custodian) with QR-codes for scanning. Items check in/out via mobile app, tracking custody (e.g., “Checked out to Officer X, 3/1/25”), and link digitally to related pieces (e.g., “Knife to Case #456 Photos”). Digital uploads (e.g., images, docs) attach to entries, creating a traceable chain. Offline logging syncs when connected, ensuring continuity. Reports (e.g., “Evidence Log, Q2”) detail status and history, customizable to entity needs. While not law enforcement-specific, Tansi’s robust inventory system offers a comprehensive, off-the-shelf solution for evidence management.</p>	*
106		E-citation systems	<input checked="" type="radio"/> Yes <input type="radio"/> No	<p>Yes – Although not purpose-built for e-citations, Tansi supports this functionality through its custom forms and QR/barcode generator (Section II.B.2.b.iv). Users design citation templates (e.g., “Violation: Speeding, Fine: \$100”), adding fields (e.g., license number, date) and generating QR/barcodes (15 code types) for each citation. Officers complete forms on mobile devices, scanning codes to log (e.g., “Citation #789”), storing data in a segregated database. Offline entries sync when connected, and citations auto-link to services (e.g., fines) via API if integrated. Reports (e.g., “Citations Issued, Q1”) track issuance and status. Indigitech offers integration connectivity with entity systems. This adaptability makes Tansi a viable, off-the-shelf e-citation tool for Sourcewell entities.</p>	*

107		Law enforcement case management	<div><input checked="" type="radio"/> Yes</div> <div><input type="radio"/> No</div>	Yes – While not specifically designed for law enforcement case management, Tansi supports this through its custom forms and workflows (Section II.B.2.b.v). Users create case templates (e.g., “Case #123: Theft”), defining fields (e.g., suspect, status) and linking evidence from the inventory feature (e.g., “Photo to Case #123”). Workflows assign corrective actions (e.g., “Interview Witness X”) to employees, tracked via notifications and status updates. Offline edits (e.g., “Added Notes, 3/5/25”) sync when connected, ensuring continuity. Reports (e.g., “Open Cases, Q2”) compile data, customizable to entity specs. Integration with RMS systems is possible via API, enhancing case tracking. Tansi’s flexibility offers a robust, off-the-shelf solution for Sourcewell’s law enforcement needs.	*
-----	--	---------------------------------	---	---	---

Table 8: Exceptions to Terms, Conditions, or Specifications Form

Line Item 108. NOTICE: To identify any exception, or to request any modification, to Sourcewell standard Master Agreement terms, conditions, or specifications, a Proposer must submit the proposed exception(s) or requested modification(s) via redline in the Master Agreement Template provided in the “Bid Documents” section. Proposer must upload the redline in the “Requested Exceptions” upload field. All exceptions and/or proposed modifications are subject to review and approval by Sourcewell and will not automatically be included in the Master Agreement.

Do you have exceptions or modifications to propose?	Acknowledgement *	
	<div><input type="radio"/> Yes</div> <div><input checked="" type="radio"/> No</div>	*

Documents

Ensure your submission document(s) conforms to the following:

1. Documents in PDF format are preferred. Documents in Word, Excel, or compatible formats may also be provided.
2. Documents should NOT have a security password, as Sourcewell may not be able to open the file. It is your sole responsibility to ensure that the uploaded document(s) are not either defective, corrupted or blank and that the documents can be opened and viewed by Sourcewell.
3. Sourcewell may reject any response where any document(s) cannot be opened and viewed by Sourcewell.
4. If you need to upload more than one (1) document for a single item, you should combine the documents into one zipped file. If the zipped file contains more than one (1) document, ensure each document is named, in relation to the submission format item responding to. For example, if responding to the Marketing Plan category save the document as “Marketing Plan.”

- [Pricing](#) - Tansi Pricing Sheet- Sourcewell 2025.pdf - Tuesday March 04, 2025 11:43:49
- [Financial Strength and Stability](#) - Financial.zip - Monday March 03, 2025 10:24:14
- [Marketing Plan/Samples](#) - Tansi-Marketing.zip - Monday March 03, 2025 17:33:08
- [WMBE/MBE/SBE or Related Certificates](#) - AMW Business Certificate_IndigitechSoftwareInc_2025.pdf - Monday March 03, 2025 13:33:00
- [Standard Transaction Document Samples](#) - INDIGETECH - Software License Agreement - Customer.zip - Saturday March 01, 2025 19:10:59
- Requested Exceptions (optional)
- [Upload Additional Document](#) - Statement-Indigitech Commitment.zip - Monday March 03, 2025 17:33:48

Addenda, Terms and Conditions

PROPOSER AFFIDAVIT OF COMPLIANCE

I certify that I am an authorized representative of Proposer and have authority to submit the foregoing Proposal:

1. The Proposer is submitting this Proposal under its full and complete legal name, and the Proposer legally exists in good standing in the jurisdiction of its residence.
2. The Proposer warrants that the information provided in this Proposal is true, correct, and reliable for purposes of evaluation for award.
3. The Proposer certifies that:
 - (1) The prices in this Proposal have been arrived at independently, without, for the purpose of restricting competition, any consultation, communication, or agreement with any other Proposer or competitor relating to-
 - (i) Those prices;
 - (ii) The intention to submit an offer; or
 - (iii) The methods or factors used to calculate the prices offered.
 - (2) The prices in this Proposal have not been and will not be knowingly disclosed by the Proposer, directly or indirectly, to any other Proposer or competitor before award unless otherwise required by law; and
 - (3) No attempt has been made or will be made by Proposer to induce any other concern to submit or not to submit a Proposal for the purpose of restricting competition.
4. To the best of its knowledge and belief, and except as otherwise disclosed in the Proposal, there are no relevant facts or circumstances which could give rise to an organizational conflict of interest. An organizational conflict of interest is created when a current or prospective supplier is unable to render impartial service to Sourcewell due to the supplier's: a. creation of evaluation criteria during performance of a prior agreement which potentially influences future competitive opportunities to its favor; b. access to nonpublic and material information that may provide for a competitive advantage in a later procurement competition; c. impaired objectivity in providing advice to Sourcewell.
5. Proposer will provide to Sourcewell Participating Entities Solutions in accordance with the terms, conditions, and scope of a resulting master agreement.
6. The Proposer possesses, or will possess all applicable licenses or certifications necessary to deliver Solutions under any resulting master agreement.
7. The Proposer will comply with all applicable provisions of federal, state, and local laws, regulations, rules, and orders.
8. Proposer its employees, agents, and subcontractors are not:
 1. Included on the "Specially Designated Nationals and Blocked Persons" list maintained by the Office of Foreign Assets Control of the United States Department of the Treasury found at: <https://www.treasury.gov/ofac/downloads/sdnlist.pdf>;
 2. Included on the government-wide exclusions lists in the United States System for Award Management found at: <https://sam.gov/SAM/>; or
 3. Presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated by the State of Minnesota; the United States federal government, as applicable; or any Participating Entity. Vendor certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this solicitation.

☒ By checking this box I acknowledge that I am bound by the terms of the Proposer's Affidavit, have the legal authority to submit this Proposal on behalf of the Proposer, and that this electronic acknowledgment has the same legal effect, validity, and enforceability as if I had hand signed the Proposal. This signature will not be denied such legal effect, validity, or enforceability solely because an electronic signature or electronic record was used in its formation. - Wade Mahowich, President, Indigitech Software Inc

The Proposer declares that there is an actual or potential Conflict of Interest relating to the preparation of its submission, and/or the Proposer foresees an actual or potential Conflict of Interest in performing the obligations contemplated in the solicitation proposal.

☒ Yes ☐ No

The Bidder acknowledges and agrees that the addendum/addenda below form part of the Bid Document.

Check the box in the column "I have reviewed this addendum" below to acknowledge each of the addenda.

File Name	I have reviewed the below addendum and attachments (if applicable)	Pages
Addendum_12_Public_Safety_Software_RFP030425 Mon February 24 2025 04:31 PM	<input checked="" type="checkbox"/>	4
Addendum_11_Public_Safety_Software_RFP030425 Fri February 21 2025 08:25 AM	<input checked="" type="checkbox"/>	2
Addendum_10_Public_Safety_Software_RFP030425 Wed February 19 2025 02:57 PM	<input checked="" type="checkbox"/>	2
Addendum_9_Public_Safety_Software_RFP030425 Wed February 12 2025 04:18 PM	<input checked="" type="checkbox"/>	2
Addendum_8_Public_Safety_Software_RFP030425 Mon February 10 2025 10:04 AM	<input checked="" type="checkbox"/>	2
Addendum_7_Public_Safety_Software_RFP030425 Mon February 3 2025 04:39 PM	<input checked="" type="checkbox"/>	4
Addendum_6_Public_Safety_Software_RFP030425 Fri January 31 2025 10:29 AM	<input checked="" type="checkbox"/>	2
Addendum_5_Public_Safety_Software_RFP030425 Wed January 29 2025 03:58 PM	<input checked="" type="checkbox"/>	2
Addendum_4_Public_Safety_Software_RFP030425 Fri January 24 2025 11:47 AM	<input checked="" type="checkbox"/>	2
Addendum_3_Public_Safety_Software_RFP030425 Tue January 21 2025 02:21 PM	<input checked="" type="checkbox"/>	3
Addendum_2_Public_Safety_Software_030425 Fri January 17 2025 03:35 PM	<input checked="" type="checkbox"/>	1
Addendum_1_Public_Safety_Software_030425 Fri January 17 2025 10:38 AM	<input checked="" type="checkbox"/>	1